



A. John Shoraka currently serves as the Associate Administrator of Government Contracting and Business Development at the U.S. Small Business Administration (SBA). His team supports thousands of small businesses every year as they compete for over \$500 billion in federal prime contracts and billions more in subcontracts. In his current role, Mr. Shoraka is responsible for overseeing the umbrella office with jurisdiction over the Agency's offices of Size Standards, HUBZone, Government Contracting, and Business Development/8(a).

With a background in business development, international trade, government contracting, and management, Mr. Shoraka works on behalf of small businesses and entrepreneurs across the region as they turn to the SBA for the tools they need to start, grow, succeed, and create jobs.

Prior to his current role, Mr. Shoraka served as Regional Administrator for the SBA. As Regional Administrator for Region 3, Mr. Shoraka was responsible for the delivery and management of SBA's small business programs, financial assistance, and business development program initiatives throughout the region.

Mr. Shoraka previously served as vice president at The Aries Group in Silver Spring, Md., a business and financial consulting firm where he was responsible for implementing multi-year projects throughout the world.

Prior to accepting the appointment as Regional Administrator, he served as chair of the Small Business Association for International Contractors, where he represented 26 small business contractors that provide services to the United States Agency for International Development.

In addition, Mr. Shoraka served as adjunct faculty at Catholic University of America where he taught courses in international business and management science. Mr. Shoraka holds a B.S. from the University of Maryland, College Park and an MBA from George Washington University.