

FAC-C Requirements: There have been recent changes to the FAC-C Training requirements. Please note that if you have taken all of the required courses from the past, you do not have to take the new required courses. If you have only taken part of the original required courses, then you must start again with the new required courses, except for Level II (please see course mapping).

Level	Previous Training Requirements	Current Training Requirements	Course Mapping		
			If you complete:	Then you must take:	Recommend you take:
FAC-C Level I	CON 101; CON 104	CON 100; CON 110; CON 111; CON 112; CON 120; 1 Elective	NA	NA	NA
FAC-C Level II	CON 202; CON 204; CON 210; 2 Electives; Plus all Level I training (Accepted until September 30, 2008)	CON 214; CON 215; CON 216; CON 217; CON 218; 2 Electives; Plus all Level I training	202	216,217,& 218	214
			204	214, 215, 216, & 218	217
			210	214, 215, 217, & 218	
			202 & 204	216 & 218	214 & 217
			202 & 210	217 & 218	214
			204 & 210	214, 215, & 218	217
FAC-C Level III	CON 333; 2 Electives; Plus all Level I & II Training	CON 353; 2 Electives; Plus all Level I & II Training	NA	NA	NA

<p>CON 100 - Shaping Smart Business Arrangements If more than one course is listed in the cell, all of the courses must be completed for equivalency.</p>		
<p>Equivalent Courses</p>	<p>Provider</p>	<p>Dates if Applicable</p>
<p>Army Acquisition Basic Course</p>	<p>Army Logistics Management College</p>	<p>01/01/03 - 09/11/06</p>
<p>Logistics Executive Development Course</p>	<p>Army Logistics Management College</p>	<p>05/01/01 - 06/11/06</p>
<p>Providing Effective Business Leadership within the Federal Government</p>	<p>Atlantic Mgmt. Center, Inc.</p>	<p>06/01/04 - 06/01/07</p>
<p>Shaping Smart Business Arrangements</p>	<p>ESI International</p>	<p>01/01/04 - 01/08/07</p>

CON 101 - Contracting Fundamentals If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Equivalent Courses	Provider	Dates if Applicable
Contracting Fundamentals L3OBR64P1-000)	345th Training Squadron	10/01/00 - 06/06/06
Contracting Apprentice (L3ABR6C031-005/006)		
Contracting Career Development (CDC6C051A/CDC6C051B)	345th Training Squadron	03/01/01 - 06/06/06
ALMC-QA Army Acquisition Basic Course	Army Logistics Management College (ALMC)	01/01/03 - 09/11/06
Introduction to Procurement	Athens State University (Athens College)	09/18/98 - 09/18/01
PR 394 Introduction to Procurement	Athens State University, (formerly Athens College)	09/18/98 - 09/18/01
Fundamentals of Contracting	Bowie State University	09/18/98 - 09/18/03
Acquisition Planning I Contract Formation I Contract Administration I	Business Management Research Associates, Inc. (BMRA)	03/01/99 - 12/06/05
BAD 1450 Management of Defense Acquisition Contracts (Basic) I BAD 1460 Management of Defense Acquisition Contracts	Charles County Community College	1993-1994
BAD 1451 Fundamentals of Contracting I BAD 1461 Fundamentals of Contracting II	College of S. Maryland (formerly Charles County Community College)	09/18/98 - 09/18/05
CON 102, Operational Level Contracting Fundamentals [PEC]	DAU 2002 Catalog	
CON 103, Facilities Contracting Fundamentals [HEI]	DAU 2002 Catalog	
Management of Defense Acquisition Contracts (Basic) – 8D-4320 [BDQ]	DAU 2002 Catalog	
Management of Defense Acquisition Contracts (Basic) – CTC-142 [HEI]	DAU 2002 Catalog	
Central Systems Level Contracting – G30BR6532-010 [PD6]	DAU 2002 Catalog	
Defense Procurement Management (8D-4320) [BDQ]	DAU 2002 Catalog	
Central Procurement Officer (G30BR6531-003)	DAU 2002 Catalog	
Contract Management Officer (G30BR6531-004)	DAU 2002 Catalog	
Systems/R&D Procurement Officer (G30BR6531-005)	DAU 2002 Catalog	
R&D Procurement Officer (G30BR6531-006)	DAU 2002 Catalog	
Contract Management, Systems R&D Officer (G30BR6531-007)	DAU 2002 Catalog	
Organizational Level Contracting [PEC]	DAU 2002 Catalog	
Base Procurement Officer (G30BR6531-002)	DAU 2002 Catalog	
Base Level Contracting (G30BR6531-002)	DAU 2002 Catalog	
Federal Contract Basics Source Selection: The Best Value Process Operating Practices in Contract Administration	ESI International	02/25/02 - 02/25/07
Procurement/Contract Management and Administration I	Florida Institute of Technology	1992-1993
MAN 5200 Fundamentals of Contract and Acquisition Management	Florida Institute of Technology	1993-1994
Procurement and Contract Management (BUS 5211)	Florida Institute of Technology	1994-1995
Pricing and Negotiation	George Washington University	Prior to 12/31/97
Procurement and Contracting	George Washington University	1992-1993
1022 Contract Administration I 1112 Contract Formation I 1111 Acquisition/Procurement Planning I	Management Concepts, Inc. (MCI)	10/01/99 - 04/02/07
GPC 101 Intro to Gov't Contracts Procurement/Contract Mgmt	Massachusetts Bay Community College	Prior to 12/31/97
BU 1112 Management of Defense Acquisition Contracts	Middlesex Community College	Prior to 12/31/97
CTC CON 101 Basics of Contracting	Naval Facilities Acquisition Center for Training	06/23/03 - 06/23/06
MN 3303 Principles of Acquisition and Contract Management	Naval Postgraduate School (NPS)	03/01/96 - 09/30/01
Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
Systems Acquisition Management (816/836) Degree Program	Naval Postgraduate School (NPS)	03/01/96 - 09/30/06

ACQ 121 Intro to Procurement and Contract Acquisition Management I	Northern Virginia Community College	Prior to 12/31/97,
ACQ 122 Intro to Procurement and Contract Acquisition Management II		09/18/98 - 05/15/02
Acquisition Planning I	Northwest Procurement Institute, Inc. (NPI)	12/01/01 - 01/22/07
Contract Formation I		
Contract Administration I		
PAD 1861 Acquisition and Procurement I	Pensacola Junior College	Prior to 12/31/97
PAD 1862 Acquisition and Procurement II		
BUS 253A Acquisition Part I	Richard Bland College of the College of William and Mary	09/18/98 - 09/18/03
BUS 253B Acquisition Part II		
Management of Defense Acquisition Contracts I and II	Rose State College	1992-1993
Business 160 MDACC Basic Part I	San Diego City College, Business Division	Prior to 12/31/97, 09/18/98 - 09/18/01
Business 162 MDACC Basic Part II		
Management of Defense Acquisition Contracts I	Santa Ana College (formerly Rancho Santiago College)	1992-1993 Prior to 12/31/97
Contract Administration (ECBA 364)	St. Ambrose University	1992-1993
Acquisition and Contracting Seminar (PS 482)	Temple University Department of Political Science	1992-1993
Public Procurement Policy (PS 483)		
Principles of Procurement	The American University Kogod College of Business Administration	1992-1993
ACQ 121 Intro to Procurement and Acquisition Management I	Tidewater Community College	Prior to 12/31/97
ACQ 122 Intro to Procurement and Acquisition Management II		
A423 Contract Fundamentals	United States Army Command and General Staff College	01/01/97 - 09/30/02
Introduction to Federal Acquisition	University of Central Florida	Prior to 12/31/97
MGT 6380 Pre-Award Procurement	University of Dallas, Graduate School of Management	Prior to 12/31/97
Acquisition Management	University of Dallas, Graduate School of Management	1992-1993
Principles of Procurement	University of Indianapolis, School of Business	Prior to 09/30/97
GCM 601 Principles of the Acquisition Process	University of Phoenix, Academic Program Manager	Prior to 12/31/97
MBGC 701 Principles of Procurement	University of St. Thomas	Prior to 12/31/97
0211-305 The Federal Acquisition Systems	University of the District of Columbia	Prior to 12/31/97
PC 401 Procurement and Contracting	University of Virginia, Division of Continuing Education	Prior to 12/31/97, 09/20/00 - 07/21/06
PC 401 Procurement and Contract Management (Resident Version)	University of Virginia, Division of Continuing Education	Prior to 12/31/97, 09/20/00 - 07/21/06
PC 401W Procurement and Contracting (Internet Version)	University of Virginia, Division of Continuing Education	Prior to 12/31/97, 09/20/00 - 07/21/06
PAD 5855 Acquisition Management	University of West Florida, Division of Administrative Studies	Prior to 12/31/97
PROC 5000 Procurement and Acquisition Management	Webster University	09/18/98 - 09/18/05
MAN 202 Principles of Acquisition Contracting	Western New England College	Prior to 12/31/97

CON 104 - Fundamentals of Contract Pricing If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Predecessors or Equivalent	Provider	Dates if applicable
CON 104 Fundamentals of Contract Pricing	Bowie State University	09/18/98 - 09/18/03
CMGT 545 Cost and Price Theory	Air Force Institute of Technology (AFIT)	12/12/94 - 09/30/98
ALMC-QA Army Acquisition Basic Course Price Analysis	Army Logistics Management College (ALMC)	01/01/03 - 09/11/06
Cost Analysis Federal Contract Negotiations Techniques	Business Management Research Associates, Inc. (BMRA)	03/01/99 - 04/02/07
BAD 1471 Fundamentals of Contract Pricing BAD 1481 Negotiations	College of Southern Maryland, (formerly Charles County Community College)	09/18/98 - 09/18/05
ACQ 231 Principles of Pricing and Negotiations I ACQ 232 Principles of Pricing and Negotiations II	College of Southern Maryland, (formerly Charles County Community College)	
BAD 1470 Principles of Pricing BAD 1480 Negotiations	College of Southern Maryland, (formerly Charles County Community College)	1993-1994, 1996, 1997
CON 105, Operational Level Contract Pricing [QNU]	DAU 2002 Catalog	
CON 106, Facilities Contract Pricing [BDU]	DAU 2002 Catalog	
Principles of Contract Pricing – QMT-170 [BDR]	DAU 2002 Catalog	
Defense Cost and Price Analysis/Negotiation – PN [BDU]	DAU 2002 Catalog	
Base Level Pricing – G30ZR6534-009 [QNU]	DAU 2002 Catalog	
Contract Pricing Source Selection: The Best Value Process Negotiation Strategies and Techniques	ESI International	03/28/02 - 03/28/07
MGT 5214 Cost Principles, Effectiveness and Control MGT 5218 Negotiations and Incentive Contracts	Florida Institute of Technology	09/18/98 - 09/18/06
BUS 5214 Advanced Procurement and Contract Management BUS 5218 Contract Negotiation Incentive Contract	Florida Institute of Technology	09/18/98 - 09/18/06
BUS 5214 Cost Principles, Effectiveness and Control I BUS 5218 Contract Negotiation Incentive Contracts	Florida Institute of Technology	1994-1995, 1996
BUS 5214 Cost Principles, Effectiveness and Control I MAN 5241 Principles of Contract Negotiation	Florida Institute of Technology	1993-1994
Pricing and Negotiations	George Washington University	Prior to 12/31/97
Procurement and Contracting	George Washington University	1993-1994, 1994-1995, 1996, 1997
1166 Price Analysis 1165 Cost Analysis 1016 Federal Contract Negotiation Techniques	Management Concepts, Inc. (MCI)	10/01/99 - 04/02/07
GPC 201 Government Contract Cost and Price Analysis	Massachusetts Bay Community College	Prior to 12/31/97
BU 8140 Principles of Contract Pricing BU 1113 Contract Negotiations	Middlesex Community College	Prior to 12/31/97
MN 3304 Contract Pricing and Negotiations	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
ACQ 216 Cost and Price Analysis ACQ 218 Negotiations of Contracts and Contract Modifications	Northern Virginia Community College	Prior to 12/31/97, 09/18/98 - 02/13/04, 09/18/98 - 02/13/07
Price Analysis Cost Analysis Federal Contract Negotiations Techniques	Northwest Procurement Institute, Inc. (NPI)	2003
Cost Analysis Federal Contract Negotiation Techniques Acquisition Planning II	Northwest Procurement Institute, Inc. (NPI)	01/01/00 - 11/28/06
Governmental Accounting	Pensacola Junior College	1992-1993
PAD 2886 Contract Pricing and Negotiation I PAD 2867 Contract Pricing and Negotiation II	Pensacola Junior College	1993-1994, 1997

BUS 255A Principles of Contract Pricing I BUS 255B Principles of Contract Pricing II	Richard Bland College of the College of William and Mary	09/18/98 - 09/18/03
Principles of Contract Pricing and Negotiations	Richard Bland College of the College of William and Mary	1992-1993, 1993-1994, 1994-1995, 1996
Principles of Pricing I Principles of Pricing II	Rose State College	1992-1993
BUS 164 Principles of Contract Pricing and Negotiation I BUS 166 Principles of Contract Pricing and Negotiation II	San Diego City College	Prior to 12/31/97
Principles of Contract Pricing	Santa Ana College (formerly Rancho Santiago College)	Prior to 12/31/97
ECBA 366 Cost and Price Analysis	St Ambrose University	1992-1993, 1993-1994
PS 488 Contract Pricing and Negotiation	Temple University Department of Political Science	
Cost and Price Analysis	The American University Kogod College of Business Administration	1992-1993
ACQ 231 Principles of Pricing and Negotiations I ACQ 232 Principles of Pricing and Negotiations II	Tidewater Community College	Prior to 12/31/97
A424 Contract Pricing	U.S. Army Command and General Staff College	01/01/97 - 09/30/02
Financial Aspects of Contract Management Contract Acquisition and Negotiation	University of California, Irvine	Prior to 12/31/97
Cost and Price Analysis and Contract Negotiations	University of Central Florida	Prior to 12/31/97
MGT 6348 Contract Pricing and Negotiation	University of Dallas	Prior to 12/31/97
Cost and Price Principles and Contract Negotiations	University of Indianapolis	Prior to 09/30/97
GCM 603 Principles of Contract Pricing, Estimating, and Analysis GCM 607 Government Contract Negotiation Techniques	University of Phoenix	Prior to 12/31/97
MBGC 702 Pricing and Negotiation	University of St. Thomas	Prior to 12/31/97
0211-406 Cost and Price Analysis	University of the District of Columbia	Prior to 12/31/97
PC 403 Cost and Price Analysis		Prior to 12/31/97, 09/1/00 - 12/14/06
PC 405 Negotiation of Contracts and Modifications	University of Virginia	
PC 403W Cost and Price Analysis (Internet Version) PC 405 Negotiation of Contracts and Modifications	University of Virginia	09/01/01 - 09/27/05
Cost and Price Analysis and Negotiation of Contracts and Modifications	University of Virginia	1993-1994, 1994-1995, 1996
PAD 5853 Cost and Pricing	University of West Florida	Prior to 12/31/97
PAD 5857 Cost and Pricing PAD 5853 Contract Negotiation	University of West Florida	1993-1994, 1994-1995, 1996, 1997
PMG 583 Pricing PMG 584 Negotiations	Webster University	Prior to 12/31/97
PROC 5830 Pricing PROC 5840 Negotiations	Webster University	09/18/99 - 03/06/07
MAN 302 Principles of Contract Pricing	Western New England College	Prior to 12/31/97
AC 640 Principles of Cost and Price Analysis MAN 401 Contract Negotiations	Western New England College	Prior to 12/31/97

CON 110-Mission Support Planning If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Equivalent Courses	Provider	Dates if Applicable
PC 401 Procurement and Contracting	University of Virginia, Div. of Continuing Education	12/26/06–Indefinite
PC 401W Procurement and Contracting (Internet Version)	University of Virginia, Div. of Continuing Education	12/26/06–Indefinite
PAD 5855 Acquisition Management	University of West Florida, Department of Professional and Community Leadership	6/30/05–10/31/08
Mission Ready Officer Course (MROC) WMRC 101 .	Air Force Institute of Technology (AFIT)	10/3/05–10/2/08
ALMC-QA Army Acquisition Basic Course	Army Logistics Management College (ALMC)	10/3/06–10/2/09
MN 3315 Principles of Acquisition and Contract Management	Naval Postgraduate School (NPS)	7/1/06–Indefinite
Mission Ready Airman Course (MRAC); 6COX1 Career Development Course	345th Training Squadron (USAF)	4/1/05–4/5/08
AM601–0—Federal Government Contracting	ADOA Experts, Inc.	5/22/06–5/21/09
Federal Contracting Basics	ESI International	11/14/05–11/13/08
CON 110 Mission Performance Planning	Management Concepts, Inc. (MCI)	8/17/05–Indefinite
Mission Support Planning	Northwest Procurement Institute, Inc. (NPI)	6/26/06–6/25/09

CON 111 - Mission Planning Execution		
If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Equivalent Courses	Provider	Dates if Applicable
PC 403 Cost and Price Analysis	University of Virginia, Div. of Continuing Education	12/26/06–Indefinite
PC 403W Cost and Price Analysis (Internet Version)	University of Virginia, Div. of Continuing Education	12/26/06–Indefinite
PAD 5855 Acquisition Management	University of West Florida, Department of Professional and Community Leadership	6/30/05–10/31/08
Mission Ready Officer Course (MROC) WMRC 101	Air Force Institute of Technology (AFIT)	10/3/05–10/2/08
ALMC-QA Army Acquisition Basic Course	Army Logistics Management College (ALMC)	10/3/06–10/2/09
MN 3315 Principles of Acquisition and Contract Management	Naval Postgraduate School (NPS)	7/1/06–Indefinite
Mission Ready Airman Course (MRAC); 6COX1 Career Development Course	345th Training Squadron (USAF)	4/1/05–4/5/08
AM601–1—Federal Government Contracting	American Graduate University	10/30/06–Indefinite
Source Selection: The Best Value Process	ESI International	11/14/05–11/13/08
CON 111 Mission Strategy Execution .	Management Concepts, Inc. (MCI)	8/26/05–Indefinite
Mission Strategy Execution	Northwest Procurement Institute, Inc. (NPI)	6/26/06–6/25/09

CON 112 - Mission Performance Assessment If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Equivalent Courses	Provider	Dates if Applicable
PC 402 Contract Administration	University of Virginia, Div. of Continuing Education	9/7/06–Indefinite
PAD 5855 Acquisition Management	University of West Florida, Department of Professional and Community Leadership	6/30/05–10/31/08
Mission Ready Officer Course (MROC) WMRC 101	Air Force Institute of Technology (AFIT)	10/3/05–10/2/08
ALMC-QA Army Acquisition Basic Course	Army Logistics Management College (ALMC)	10/3/06–10/2/09
MN 3315 Principles of Acquisition and Contract Management	Naval Postgraduate School (NPS)	7/1/06–Indefinite
Mission Ready Airman Course (MRAC); 6COX1 Career Development Course	345th Training Squadron (USAF)	4/1/05–4/5/08
Operating Practices in Contract Administration	ESI International	11/14/05–11/13/08
CON 112 Mission Performance and Assessment	Management Concepts, Inc. (MCI)	8/17/05–Indefinite
Mission Performance and Assessment	Northwest Procurement Institute, Inc. (NPI)	6/26/06–6/25/09

CON 120 - Mission Focused Contracting		
If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Equivalent Courses	Provider	Dates if Applicable
BA 384 Mission Focused Contracting	Bellevue University	12/1/06–Indefinite
Mission Ready Officer Course (MROC) WMRC 101	Air Force Institute of Technology (AFIT)	10/3/05–10/2/08
ALMC-QA Army Acquisition Basic Course	Army Logistics Management College (ALMC)	1/1/03–7/30/09
MN 3315 Acquisition Management and Contract Administration	Naval Postgraduate School (NPS)	5/23/06–5/22/09
Mission Ready Airman Course (MRAC); 6COX1 Career Development Course	345th Training Squadron (USAF)	4/1/05–4/5/08
Mission Focused Contracting	Atlantic Mgmt. Center, Inc.	11/30/05–11/29/08
Contracting for Mission Support	Business Management Research Associates, Inc. (BMRA)	2/22/06–2/21/09
Mission Focused Contracting	ESI International	1/24/06–1/23/09
CON 120 Mission Focused Contracting	Management Concepts, Inc. (MCI)	11/1/05–Indefinite
Mission Focused Contracting	Northwest Procurement Institute, Inc. (NPI)	1/2/06–6/25/09

CON 202 - Intermediate Contracting		
If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Predecessors or Equivalent	Provider	Dates if applicable
CON 202 Intermediate Contracting	Bowie State University	09/18/98 - 09/18/03
BAD 1485/1486 Intermediate Contracting	College of Southern Maryland, (formerly Charles County Community College)	Prior to 10/01/94
MAN 5211 Procurement and Contract Management Pre-Award	Florida Institute of Technology	Prior to 10/01/94
MAN 5212 Advanced Procurement and Contract Management	Florida Institute of Technology	Prior to 12/31/97
Government Contract Administration	George Washington University	Prior to 12/31/97
ACQ 221 Advanced Acquisition and Procurement Management I	Northern Virginia Community College	Prior to 10/01/94
ACQ 222 Advanced Acquisition and Procurement Management II		
ACQ 221 Advanced Acquisition and Procurement Management I	Northern Virginia Community College	Prior to 10/01/94
ACQ 222 Advanced Acquisition and Procurement Management II		
ACQ 235 Intermediate Post-Award Contracting	Northern Virginia Community College	Prior to 12/31/97
PAD 1863 Acquisition and Procurement III	Pensacola Junior College	Prior to 10/01/94
PAD 1864 Acquisition and Procurement IV	Pensacola Junior College	Prior to 12/31/97
Business 168 and 170 Intermediate Contracting	San Diego City College	09/18/98 - 09/18/01
Business 170 MDACC Advanced I	San Diego City College	Prior to 10/01/94
Advanced Contract Administration	San Diego City College	Prior to 12/31/97
Management of Defense Acquisition Contracts II	Santa Ana College (formerly Rancho Santiago College)	Prior to 10/01/94
Advanced Contract Administration	Santa Ana College (formerly Rancho Santiago College)	Prior to 12/31/97
Contract Administration (Post-Award)	University of Central Florida	Prior to 12/31/97
MGT 6382 Post-Award Procurement	University of Dallas	Prior to 12/31/97
0211-306 Public Contracts	University of the District of Columbia	Prior to 10/01/94
Advanced Contract Administration	University of Indianapolis	Prior to 09/30/97
GCM 604 Management of Government Acquisition Contracts	University of Phoenix	Prior to 12/31/97
MBGC 703 Advanced Contract Administration	University of St. Thomas	Prior to 12/31/97
PC 504 Advanced Contract Formation and Admin. (Resident Version)	University of Virginia	03/24/03 - 10/03/06
PC 402 Contract Administration	University of Virginia	Prior to 12/31/97
PAD 5852 Advanced Contract Administration	University of West Florida	Prior to 12/31/97
BMGT 574 Contract Administration	West Coast University	Prior to 12/31/97
BMGT 577 Systems Acquisition and Program Management	West Coast University	Prior to 12/31/97
LS 692 Principles of Government Contracting	Western New England College	Prior to 10/01/94
LS 693 Administration of Government Contracts	Western New England College	Prior to 12/31/97
MN 3315 Acquisition Management and Contract Administration	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
Acquisition Planning II	Business Management Research Associates, Inc. (BMRA)	03/01/99 - 04/02/07
Contract Formation II		
Contract Administration II		
1211 Acquisition/Procurement Planning II	Management Concepts, Inc. (MCI)	10/01/99 - 06/15/07
1212 Contract Formation II		
1213 Contract Administration II		
Acquisition Planning II	Northwest Procurement Institute, Inc. (NPI)	01/01/00 - 03/06/06
Contract Formation II		
Contract Administration II		
CON 211, Intermediate Contracting [BDN]	DAU 2002 Catalog	
CON 221, Intermediate Contract Administration [BDO]	DAU 2002 Catalog	
CON 222, Operational Level Contract Administration [PDQ]	DAU 2002 Catalog	
CON 222, Organizational Level Contract Administration [PDQ]	DAU 2002 Catalog	
CON 223, Intermediate Facilities Contracting [BE4]	DAU 2002 Catalog	
Management of Defense Acquisition Contracts (Adv) – 8D-F12 [BDN]	DAU 2002 Catalog	
Contract Administration (Adv) – PPM-304 [BDO]	DAU 2002 Catalog	
Base Contract Administration – G3ZAR65170-002 [PDQ]	DAU 2002 Catalog	
Advanced Contract Management (Construction) – CTC-542 [BE4]	DAU 2002 Catalog	

CON 204 - Intermediate Contract Pricing

If more than one course is listed in the cell, all of the courses must be completed for equivalency.

Title	Predecessors or Equivalent	Provider	Dates if applicable
CON 204	CON 204 Intermediate Contract Pricing	Bowie State University	09/18/98 - 09/18/03
CON 204	ACQ 295 Intermediate Cost and Price Analysis	Northern Virginia Community College	09/18/98 - 02/13/07
CON 204	PC 502 Advanced Cost and Price Analysis	University of Virginia	09/01/00 - 02/11/06
CON 204	MN 3304 Contract Pricing and Negotiations	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
CON 204	Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
CON 204	A427 Intermediate Contract Pricing	U.S. Army Command and General Staff College	06/01/99 - 09/30/02
CON 204	Intermediate Contract Pricing	Business Management Research Associates, Inc. (BMRA)	03/01/99 - 04/02/07
CON 204	1204 Intermediate Contract Pricing	Management Concepts, Inc. (MCI)	03/01/00 - 06/15/07
CON 204	Intermediate Contract Pricing	Northwest Procurement Institute, Inc. (NPI)	10/01/00 - 10/15/06
CON 204	CON 231, Intermediate Contract Pricing [BU6]	DAU 2002 Catalog	
CON 204	Intermediate Cost and Price Analysis – QMT-345 [BCC]	DAU 2002 Catalog	
CON 204	Intermediate Pricing – QMT-340 [BCC]	DAU 2002 Catalog	

CON 210 - Government Contract Law		
If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Predecessors or Equivalent	Provider	Dates if applicable
CON 210 Government Contract Law	Bowie State University	09/18/98 - 09/18/03
BAD 1465 Government contract Law	College of Southern Maryland, (formerly Charles County Community College)	09/18/98 - 09/18/03
MGT 5231 Government Contract Law	Florida Institute of Technology	Prior to 12/31/97
MGT 5231 Government Contract Law	Florida Institute of Technology	07/23/98 - 09/18/06
Government Contract Law	Georgia College and State University	Prior to 12/31/97
GPC 205 Government Contract Law	Massachusetts Bay Community College	Prior to 12/31/97
BU 1106 Government Contract Law	Middlesex Community College	Prior to 12/31/97
ACQ 215 Contract Law	Northern Virginia Community College	Prior to 12/31/97
ACQ 215 Contract Law	Northern Virginia Community College	05/24/99 - 02/13/07
PAD 1630 Government Contract Law	Pensacola Junior College	Prior to 12/31/97
BUS 256 Contract Law	Richard Bland College of the College of William and Mary	Prior to 12/31/97
BUS 256 Contract Law	Richard Bland College of the College of William and Mary	09/18/98 - 09/18/03
Business 168 Government Contract Law	San Diego City College	Prior to 12/31/97
Government Contract Law	Santa Ana College (formerly Rancho Santiago College)	Prior to 12/31/97
Princ. Of Cont. Form. & Cont. Law	University of California	Prior to 12/31/97
Government Contract Law	University of Central Florida	Prior to 12/31/97
MGT 6381 Procurement Law	University of Dallas	Prior to 12/31/97
0211-408 Procurement Law	University of the District of Columbia	Prior to 12/31/97
Government Contract Law	University of Indianapolis	Prior to 9/30/97
GCM 606 Government Contract Law	University of Phoenix	Prior to 12/31/97
PC 404 Principles of Law for Contract Formation	University of Virginia	Prior to 12/31/97
PC 506 Federal Acquisition Case Studies	University of Virginia	09/06/00 - 08/16/06
PC 404 Government Contract Law (Resident Version)	University of Virginia	06/01/03 - 07/23/06
PC 404W Government Contract Law (Internet Version)	University of Virginia	06/01/03 - 07/23/06
PAD 5854 Government Contract Law	University of West Florida	Prior to 12/31/97
PMG 589 Government Procurement Law	Webster University	Prior to 12/31/97
PROC 5890 Government Contract Law	Webster University	09/18/98 - 09/18/06
BMGT 575 Legal Issues in Acquisition	West Coast University	Prior to 12/31/97
LS 403 Government Contract Law	Western New England College	Prior to 12/31/97
LAWS 550 Legal Principles of Government Contracting	Air Force Institute of Technology (AFIT)	12/12/94 - 09/30/98
MN 3312 Contract Law	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
U254 Government Contract Law	U.S. Army Command and General Staff College	06/01/99 - 09/30/02
Government Contract Law	Business Management Research Associates, Inc. (BMRA)	03/01/99 - 04/02/07
1210 Government Contract Law	Management Concepts, Inc. (MCI)	12/01/99 - 04/02/07
Contract Law	Northwest Procurement Institute, Inc. (NPI)	01/01/00 - 12/14/06
CON 201, Government Contract Law [BDP]	DAU 2002 Catalog	
CON 201(C), Government Contract Law (Construction) [BDP]	DAU 2002 Catalog	
Government Contract Law – PPM-302 [BDP]	DAU 2002 Catalog	
Government Contract Law Construction – CTC-302 [BDP]	DAU 2002 Catalog	
Base Contract Law – G30ZR6534-007 [PDT]	DAU 2002 Catalog	
AFIT Contract Law 166 [PDW]	DAU 2002 Catalog	
USAF ECI Correspondence Course 660	DAU 2002 Catalog	

CON 301 - Acquisition and Contract Management		
If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Predecessors or Equivalent	Provider	Dates if applicable
MN 2302 Seminar for Acquisition and Contracting Students	Naval Postgraduate School (NPS)	10/01/92 - 09/30/03
Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
Executive Contracting Seminar for Federal Civilian Agencies	Atlantic Mgmt. Center, Inc.	10/26/98 - 10/15/03
Defense Acquisition Contracting Executive Seminar – ER [BB3]	DAU 2002 Catalog	

CON 333 - Executive Contract Administration		
If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Predecessors or Equivalent	Provider	Dates if applicable
MN 4371 Acquisition and Contracting Policy	Naval Postgraduate School (NPS)	08/01/97 - 09/30/03
Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
CON 311, Executive Pre-award Contracting [BCL]	DAU 2002 Catalog	
CON 321, Executive Contract Administration [BCM]	DAU 2002 Catalog	
Management of Defense Acquisition Contracts (Exec) – ALMC-B5 [BCL]	DAU 2002 Catalog	
Contract Administration, Executive – PPM-057 [BCM]	DAU 2002 Catalog	

CON 353 - Advanced Business Solutions for Mission Support		
If more than one course is listed in the cell, all of the courses must be completed for equivalency.		
Predecessors or Equivalent	Provider	Dates if applicable
MN 4371 Acquisition and Contracting Policy	Naval Postgraduate School (NPS)	08/01/97 - 09/30/03
Acquisition and Contract Management (815/835) Degree Program	Naval Postgraduate School (NPS)	10/01/92 - 09/30/06
CON 311, Executive Pre-award Contracting [BCL]	DAU 2002 Catalog	
CON 321, Executive Contract Administration [BCM]	DAU 2002 Catalog	
Management of Defense Acquisition Contracts (Exec) – ALMC-B5 [BCL]	DAU 2002 Catalog	
Contract Administration, Executive – PPM-057 [BCM]	DAU 2002 Catalog	
Executive Contracting Seminar for Federal Civilian Agencies (CON 301) Executive Contract Administration (CON 333)		
BA 489 Advanced Business Solutions for Mission Support	Bellevue University	12/1/06–Indefinite
Applying Business Acumen to Delivering Results for Mission Accomplishment	Atlantic Mgmt. Center, Inc.	5/1/06–4/30/09
Advanced Business Solutions for Mission Support	Business Management Research Associates, Inc. (BMRA)	3/2/06–3/1/09
Advanced Business Solutions in Contracting	ESI International	8/1/06–7/31/09
Advanced Business Solutions for Mission Support	Gonzales McCaulley Investment Group, Inc. (GMIG)	6/5/07–Indefinite
CON 353 Advanced Business Solutions for Mission Support	Management Concepts, Inc. (MCI),	10/20/06–Indefinite
Advanced Business Solutions for Mission Support	Northwest Procurement Institute, Inc. (NPI)	6/26/06–6/25/09