DATA ON

THE ACQUISITION WORK FORCE

FISCAL YEAR 1985

Federal Acquisition Personnel Information System

September 1986

POPULATION OF LOGISTICS OCCUPATIONS AS OF 9/30/85

	Occupation	Number	% Of Total
1	LOGISTICS MANAGEMENT	7,062	4.3
2	GEN BUSINESS & INDUSTRY	13,320	8.1
3	CONTRACTS & PROCUREMENT	27,486	16.6
4	INDUSTRIAL PROPERTY MGT	999	0.6
5	PROPERTY DISPOSAL	1,217	0.7
6	PURCHASING	5,952	3.6
7	PROCUREMENT CLERK	9,668	5.9
8	INDUSTRIAL SPEC	2,889	1.7
9	EQUIPMNT SPECIALIST	11,593	7.0
10	QUALITY ASSURANCE	16,599	10.1
11	QUALITY INSPECTION	105	0.1
12	GENERAL SUPPLY	5,709	3.5
13	SUPPLY PROGRAM MGT	6,314	3.8
14	SUPPLY CLK & TECH	32,453	19.6
15	INVENTORY MGT	9,471	5.7
16	DISTRIBUTION FACILITIES & STORAGE	818	0.5
17	PACKAGING	478	0.3
18	SUPPLY CATALOGUING	1,868	1.1
19	GENERAL TRANSPORT	1,675	1.0
20	TRAFFIC MANAGEMENT	1,682	1.0
21	FREIGHT RATE	1,410	0.9
22	TRAVEL	1,674	1.0
23	PASSENGER RATE	33	0.0
24	SHIPMENT CLERK	3,136	1.9
25	CARGO SCHEDULING	188	0.1
26	TRANSPORTATION OPERATIONS	709	0.4
27	DISPATCHING	559	0.3
28	MARINE CARGO	92	0.1
TOTAL:		165,159	

HIRES FOR ACQUISITION OCCUPATIONS DURING FY85

	GS-1101 *General Business*	**GS-1102** *Contracting*	**GS-1104** *Property Disposal*	**GS-1105** *Purchasing*	**GS-1106** *Proc Clerk & Assistant*	**GS-1150** *Industrial Specialist*	**Total**
Internal	2,075	3,096	150	1,293	1,748	376	8,738
External	903	1,934	38	476	1,552	227	5,130
Other	313	210	3	147	323	25	1,021
FY84 Holdovers	10,029	22,246	1,026	4,036	6,045	2,261	45,643
EOY STRENGTH	13,320	27,486	1,217	5,952	9,668	2,889	60,532
Accession Rate	24.7%	19.1%	15.7%	32.2%	37.5%	21.7%	24.6%

LOSSES FROM ACQUISITION OCCUPATIONS DURING FY85

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	**Total**
Left the GS-1102 Series	2,594	2,408	162	1,574	3,100	463	10,301
FY84 Holdovers	10,029	22,246	1,026	4,036	6,045	2,261	45,643
Beginning Strength	12,623	24,654	1,188	5,610	9,145	2,724	55,944
Loss Rate	20.5%	9.8%	13.6%	28.1%	33.9%	17.0%	18.4%

FISCAL YEAR 1985 FIELD OF WORK FOR PEOPLE WHO QUIT THEIR FY84 OCCUPATION

New Field Of Work	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	**Total**
Unknown	2,388	2,187	152	900	1,942	407	7,976
Gen. Business	0	110	3	9	29	23	174
Contracting	174	0	6	573	659	33	1,445
Property Disposal	1	2	0	1	3	0	7
Purchasing	5	48	0	0	455	0	508
Procurement Clerical	9	30	0	89	0	0	128
Industrial Specialist	17	31	1	2	12	0	63
TOTAL	2,594	2,408	162	1,574	3,100	463	10,301

LOSSES OF PERSONS ELIGIBLE FOR EARLY OUT RETIREMENT DURING FY85

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	**Total**
Left	320	370	26	102	101	84	1,003
Changed Agencies	1	51	1	1	2	7	63
Stayed	1,527	3,902	276	370	445	633	7,153
TOTAL	1,848	4,323	303	473	548	724	8,219
Loss Rate	17.3%	8.6%	8.6%	21.6%	18.4%	11.6%	12.2%

LOSSES OF PERSONS NOT ELIGIBLE FOR ANY FORM OF RETIREMENT DURING FY85

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	Total
Left	1,892	1,417	64	1,358	2,805	242	7,778
Changed Agencies	30	754	3	44	77	26	934
Stayed	7,771	16,025	585	3,363	5,128	1,284	34,156
TOTAL	9,693	18,196	652	4,765	8,010	1,552	42,868
Loss Rate	19.5%	7.8%	9.8%	28.5%	35.0%	15.6%	18.1%

LOSSES OF PERSONS ELIGIBLE FOR REGULAR RETIREMENT DURING FY85

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	Total
Left	382	621	72	114	194	137	1,520
Changed Agencies	1	10	1	1	1	1	15
Stayed	699	1,504	160	257	392	310	3,322
TOTAL	1,082	2,135	233	372	587	448	4,857
Loss Rate	35.3%	29.1%	30.9%	30.6%	33.0%	30.6%	31.3%

TYPES OF APPOINTMENTS FOR EXTERNAL HIRES DURING FY85

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	Total
PERMANENT CAREER	0	0	0	1	0	0	1
PERM CAREER COND	586	611	14	349	1,326	175	3,061
PERM SCH B	191	1,178	15	0	2	34	1,420
OTHER PERM EXCPTD	102	77	8	105	131	14	437
TOTAL	879	1,866	37	455	1,459	223	4,919

EDUCATION LEVEL BY OCCUPATIONAL FIELD AS OF 9/30/85

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	Total
UNKNOWN	158	54	0	41	58	3	314
NO BA	8,938	13,886	1,031	5,405	9,086	2,019	40,365
BA-BS	2,276	8,516	131	379	412	504	12,218
POST GRAD	1,948	5,030	55	127	112	363	7,635
TOTAL	13,320	27,486	1,217	5,952	9,668	2,889	60,532

ACADEMIC FIELD BY OCCUPATION AS OF 9/30/85

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	Total
BUSINESS	1,598	7,185	85	164	137	382	9,551
ADPE	25	61	2	3	1	1	93
ENGINEERING	209	214	4	1	3	151	582
LAW	106	440	3	1	1	9	560
MATHEMATICS	42	133	1	4	3	11	194
PHYSICAL SCIENCE	72	101	4	3	4	21	205
PUBLIC ADMIN.	149	385	1	4	2	15	556
OTHER/NONE	11,119	18,967	1,117	5,772	9,517	2,299	48,791
TOTAL	13,320	27,486	1,217	5,952	9,668	2,889	60,532

HIRES FOR CONTRACT SPECIALISTS DURING FY85 BY LEVEL OF EDUCATION

	Internal Hires	External Hires	Other Hires	Switched Agencies	FY84 Holdovers	Total
Unknown	4	0	0	1	8	13
No Degree	2,082	327	45	354	11,078	13,886
BA-BS	651	1,217	93	262	6,293	8,516
Post Graduate	1	0	29	1	10	41
TOTAL	3,096	1,934	210	815	21,431	27,486

HIRES FOR CONTRACT SPECIALISTS DURING FY85 BY FIELD OF STUDY

	Internal Hires	External Hires	Other Hires	Switched Agencies	FY84 Holdovers	Total
Business	515	891	66	236	5,477	7,185
Information Systems	2	24	2	0	33	61
Engineering	26	12	2	5	169	214
Law	25	46	4	16	349	440
Mathematics	7	10	1	5	110	133
Physical Science	4	6	0	4	87	101
Public Administration	21	37	5	18	304	385
Other	414	581	85	177	3,824	5,081
None	2,082	327	45	354	11,078	13,886
Total	3,096	1,934	210	815	21,431	27,486

AGES OF CONTRACT SPECIALISTS BY HIRING SOURCE DURING FY85

	Internal Hires	External Hires	Other Hires	Switched Agencies	FY84 Holdovers	Total
Under 30	441	1,003	79	71	1,911	3,505
30-39	1,246	550	62	395	6,809	9,062
40-49	862	261	38	236	5,998	7,395
50-59	452	93	18	96	5,177	5,836
60 and over	95	27	13	17	1,536	1,688
TOTAL	3,096	1,934	210	815	21,431	27,486
Average Age	39.9	31.9	36.3	39.7	43.5	42.1

SUPERVISORY/MANAGERIAL STATUS, BY GENDER

	Male	Female	Total
Non-Supervisory & Non-Managerial	47.5%	52.5%	22,963
Supervisory	69.7%	30.3%	4,114
Managerial	87.4%	12.6%	366
Unknown	66.7%	33.3%	33
Total	51.4%	48.6%	27,476

OCCUPATION BY AGENCY

	GS-1101 *General Business*	GS-1102 *Contracting*	GS-1104 *Property Disposal*	GS-1105 *Purchasing*	GS-1106 *Proc Clerk & Assistant*	GS-1150 *Industrial Specialist*	Total
AIR FORCE	2,483	6,249	5	498	2,239	267	11,741
ARMY	1,093	5,837	31	1,225	2,024	566	10,776
OTHER DEFENSE	290	4,858	880	97	2,212	1,144	9,481
NAVY	569	4,095	19	1,498	1,728	681	8,590
AGRICULTURE	3,440	594	15	494	258	46	4,847
VA	345	446	0	1,022	166	0	1,979
GSA	250	1,137	197	152	223	1	1,960
INTERIOR	434	599	14	315	196	6	1,564
HHS	386	575	12	129	131	0	1,233
COMMERCE	833	126	2	65	31	16	1,073
SMALL BUSINESS	814	125	0	1	28	59	1,027
NASA	25	744	12	48	104	6	939
HUD	821	64	0	6	7	0	898
ENERGY	250	486	1	30	64	41	872
TRANSPORTATION	54	529	17	103	101	34	838
TREASURY	35	177	2	126	44	1	385
JUSTICE	100	212	1	17	8	17	355
EDUCATION	280	48	0	2	5	0	335
EPA	84	139	0	35	25	0	283
LABOR	32	81	0	26	15	0	154
STATE	0	33	0	1	4	0	38
ALL OTHER	702	332	9	62	55	4	1,164
TOTAL	13,320	27,486	1,217	5,952	9,668	2,889	60,532

CONTRACTING SERIES GRADE BY AGENCY

GS Grade	Air Force	Army	Navy	Other DoD	Agric.	Com.	Educ.	Energy
0	3	5	14	7	0	0	0	11
1	0	0	14	0	0	0	0	0
2	0	0	17	0	0	0	0	0
3	0	0	82	0	0	0	0	0
4	4	0	3	6	1	0	0	0
5	826	392	282	501	12	3	2	12
6	3	3	1	0	0	0	0	0
7	773	631	530	692	29	4	2	25
8	11	6	0	0	0	0	0	0
9	1,065	1,018	576	789	95	16	2	34
10	10	11	4	1	0	0	0	0
11	1,014	1,337	832	1,160	234	20	5	54
12	1,567	1,586	1,010	1,197	144	34	26	124
13	633	575	415	367	60	27	10	115
14	264	186	215	93	17	15	1	68
15	75	66	90	45	2	7	0	43
TOTAL	6,248	5,816	4,085	4,858	594	126	48	486
Average Grade	9.98	10.42	10.24	9.97	10.90	11.75	11.52	12.03

CONTRACTING SERIES GRADE BY AGENCY (Con't)

GS Grade	EPA	FEMA	GSA	HHS	HUD	Interior	Justice	Labor	NASA
0	1	0	2	0	0	1	0	0	7
1	0	0	0	0	0	0	0	0	0
2	0	0	0	0	0	0	0	0	0
3	0	0	0	0	0	0	0	0	0
4	0	0	0	0	0	0	0	0	0
5	3	1	50	10	1	18	9	2	13
6	0	1	0	0	0	0	0	1	0
7	7	1	115	48	2	43	26	3	48
8	0	0	0	0	0	0	0	0	0
9	9	3	152	79	6	119	69	2	72
10	0	0	0	0	0	2	1	0	0
11	14	8	201	88	13	138	43	11	109
12	32	17	327	143	13	137	25	27	213
13	34	2	166	135	20	95	18	21	160
14	33	5	88	57	4	37	14	8	84
15	6	0	35	14	5	8	7	5	38
TOTAL	139	38	1,136	574	64	598	212	80	744
Average Grade	12.15	11.39	11.00	11.40	11.92	10.92	10.22	12.00	11.71

GS Grade	NSF	Nuc. Reg.	SBA	State	DOT	Treasury	VA	All Other	Total
0	0	2	0	0	2	0	0	1	56
1	0	0	0	0	0	0	0	4	18
2	0	0	0	0	0	0	0	7	24
3	0	0	0	0	0	1	0	12	95
4	0	0	0	0	0	0	0	5	19
5	1	0	1	2	18	6	12	9	2,186
6	0	0	0	1	0	3	1	0	14
7	0	2	2	2	48	11	100	16	3,160
8	0	0	0	0	0	1	6	0	24
9	0	4	6	2	82	30	151	25	4,406
10	0	0	0	0	0	1	35	0	65
11	1	0	10	5	114	30	96	38	5,575
12	1	3	36	4	101	36	31	52	6,886
13	0	17	57	12	96	38	5	43	3,121
14	0	7	11	3	49	14	8	24	1,305
15	0	4	2	2	19	5	1	14	493
TOTAL	3	39	125	33	529	176	446	250	27,447
Average Grade	9.33	12.57	12.32	11.48	11.10	11.04	9.29	10.45	10.38

CONTRACTING SERIES BY SMSA 9/30/85

	Non DoD	DoD	Total
WASHINGTON DC	2,573	2,153	4,726
PHILADELPHIA PA	81	1,454	1,535
DAYTON OH	4	1,148	1,152
HUNTSVILLE AL	138	730	868
ST. LOUIS MO	17	734	751
SAN ANTONIO TX	6	735	741
LOS ANGELES CA	60	670	730
DETROIT MI	11	663	674
COLUMBUS OH	9	578	587
OKLAHOMA CITY OK	66	509	575
MACON GA	2	567	569
BOSTON MA	79	477	556
DAVENPORT IL	2	536	538
SALT LAKE UT	34	458	492
SACRAMENTO CA	26	422	448
BALTIMORE MD	131	289	420
NORFOLK VA	84	336	420
RICHMOND VA	13	392	405
DALLAS TX	110	234	344
NEW YORK NY	163	133	296
CHICAGO IL	191	97	288
HARRISBURG PA	4	282	286
ATLANTA GA	146	136	282
DENVER CO	178	95	273
SAN FRANCISCO CA	124	141	265
SAN DIEGO CA	4	254	258
NEWARK NJ	5	235	240
SEATTLE WA	100	137	237
ABUQUERQUE NM	78	120	198
SAN JOSE CA	50	135	185
NASSAU NY	11	159	170
RIVERSIDE CA	2	167	169
CLEVELAND OH	76	80	156
HONOLULU HA	6	148	154
CHARLESTON SC	2	144	146
BAKERSFIELD CA	17	120	137
MELBOURNE TX	77	57	134
ORLANDO FL	1	122	123
HOUSTON TX	119	2	121
KANSAS CITY MO	88	30	118
ANAHEIM CA	3	111	114
MINNEAPOLIS MN	32	74	106
PORTLAND OR	88	17	105
PHOENIX AZ	41	61	102
OTHER	1,395	4,897	6,292
TOTAL	6,447	21,039	27,486