



## Federal Acquisition Institute

January 31, 2007

Mr. Neal J. Couture, CPCM  
Executive Director, National Contract Management Association  
8260 Greensboro Drive Suite 200  
McLean, VA 22102

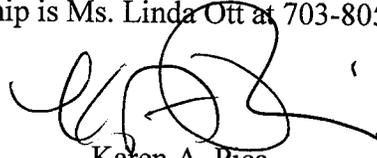
Dear Mr. Couture:

The Federal Acquisition Institute (FAI) is pleased to partner with the National Contract Management Association (NCMA) to address the application of NCMA certifications toward the requirements of the Federal Acquisition Certification in Contracting (FAC-C). As stated in the Office of Federal Procurement Policy's January 2006 memorandum, civilian agencies shall follow the equivalency determinations made by DoD regarding external professional certification programs. In December 2006, the Defense Acquisition University (DAU) issued its determination regarding NCMA certifications and Defense Acquisition Workforce Improvement Act requirements, which is effective for three years.

FAI is building on the Department of Defense (DoD) determination to show the relationship between the NCMA certifications and the current Level I training curriculum. The NCMA Certified Federal Contracts Manager (CFCM) certification is equivalent to Contracting Level I training courses CON 110 (Mission Support Planning) and CON 112 (Mission Performance Assessment) and also satisfies the experience requirement for FAC-C Level I. The NCMA Certified Professional Contracts Manager (CPCM) certification is equivalent to FAC-C Level II courses CON 202 (Intermediate Contracting) and CON 210 (Contract Law) and satisfies the experience requirement for FAC-C Level II.

The attached chart summarizes the relationship between the FAC-C Level I requirements and the NCMA certifications. As FAI transitions to the updated DAU Level II curriculum, we will review and update this equivalency determination to reflect the changes.

We look forward to working with NCMA to pursue our collective efforts to support the training and development needs of the federal acquisition workforce. The FAI point of contact for this partnership is Ms. Linda Ott at 703-805-9416.

A handwritten signature in black ink, appearing to read 'K. Pica', with a long horizontal stroke extending to the right.

Karen A. Pica  
Director

Attachment

## Matrix of equivalencies pertaining to FAC-C and NCMA Certifications

<b>FAC-C requirements</b>	<b>NCMA certifications</b>
<b>Level I</b> Training CON100 CON110 CON111 CON112 CON120 1 elective Experience- 1 year of acquisition related experience	CFCM satisfies the FAC-C requirements for:  CON110 CON112 Experience*
<b>Level II</b> Training CON202 CON204 CON210 2 electives Experience- 2 years of acquisition related experience	CPCM satisfies the FAC-C requirements for:  CON202 CON210 Experience**
<b>Level III</b> Training CON353 2 electives Experience- 4 years of acquisition related experience	

\* NCMA requires that CFCM candidates have at least 2 years of experience.

\*\* NCMA requires that CPCM candidates have at least 5 years of experience.