FEDERAL ACQUISITION INSTITUTE

FAC-P/PM TRAINING CROSSWALK

This document presents the available training offerings that fulfill the competency requirements for FAC-P/PM as described in OFPP's FAC-P/PM memo. There are three FAC-P/PM Levels: Entry, Mid, and Senior; each has its own crosswalk of courses offered by FAI and DAU, agencies, and vendors.

CONTENTS

FAC-P/PM TRAINING CROSSWALK: ENTRY LEVEL 2
- FAI & DAU OPTIONS (ENTRY) 2
- AGENCY OPTIONS (ENTRY) 4
- VENDOR OPTIONS (ENTRY) 6

FAC-P/PM TRAINING CROSSWALK: MID LEVEL 9
- FAI & DAU OPTIONS (MID) 9
- AGENCY OPTIONS (MID) 11
- VENDOR OPTIONS (MID) 12

FAC-P/PM TRAINING CROSSWALK: SENIOR LEVEL 14
- FAI & DAU OPTIONS (SENIOR) 14
- AGENCY OPTIONS (SENIOR) 15
- VENDOR OPTIONS (SENIOR) 16

FAC-P/PM TRAINING CROSSWALK: ENTRY LEVEL

FAI & DAU OPTIONS (ENTRY)

Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
FAI & DAU	CON 100: Shaping Smart Business Arrangements	✓				✓			
	CLC 108: Strategic Sourcing Overview	✓				✓			
	CLC 110: Spend Analysis Strategies	✓				✓			
	FAC 013: Shaping Smart Business Arrangements – Expert Edition	✓				✓			
	DAU CLM 013: Work Breakdown Structure	✓					✓		
	CON 110: Mission Support Planning	✓							
	BCF 101: Fundamentals of Cost Analysis	✓							
	CLL 015 Business Case Analysis	✓							
	DAU CLB 007: Cost Analysis	✓							
	Con 112: Mission Performance Assessment	✓							
	DAU CLM 017: Risk Management	✓							
	DAU CLB 024: Cost Risk Analysis	✓							
	CLC 004: Market Research	✓							
	DAU Harvard Business School Module (HBS) 102: Keeping Teams on Target	✓							
	DAU Harvard Business School Module (HBS) 103: Leading a Team	✓							
	TST 102: Fundamentals of Test & Evaluation			✓					
	CLE 023: Modeling and Simulation for Test & Evaluation			✓					
	LOG 101: Acquisition Logistics Fundamentals				✓				
	CLM 024: Contracting Overview					✓			
	FAC 031: Introduction to Small Business					✓			
	CLC 007: Contract Sourcing Selection					✓			
	FAC 012: Managing an Effective Competitive Sourcing Program					✓			
	DAU CLB 007: Cost Analysis						✓		
	BCF 103: Fundamentals of Financial Management						✓		
	BCF 102: Fundamentals of Earned Value Management						✓		
	CLB 016: Earned Value Management						✓		
	DAU Harvard Business School Module (HBS) 117: Solving Business Problems							✓	
	DAU Harvard Business School Module (HBS) 104: Leading and Motivating							✓	

FAI & DAU OPTIONS (ENTRY)									
Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
	DAU Harvard Business School Module (HBS) 122: Writing for Business							✓	
	DAU Harvard Business School Module (HBS) 109: Focusing on the Customer							✓	
	DAU Harvard Business School Module (HBS) 118: Making a Presentation							✓	

AGENCY OPTIONS (ENTRY)

Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
USDA Grad School	Project Management	✓	✓						
	Project Cost Management	✓					✓		
	Clear Writing Through Critical Thinking	✓						✓	
	Briefing Techniques	✓						✓	
	Leading Teams and Groups	✓							
	Jump Starting High Performing Teams: The Fundamentals	✓							
	Communicating for Results	✓							
	Rapid Project Risk Management	✓							
	Cost-Benefit Analysis Workshop	✓							
	Management Analysis: Planning	✓							
	Management Analysis: Designing and Conducting a Study	✓							
	Management Analysis: Overview	✓							
	Project Risk Management	✓							
	Negotiating Techniques					✓			
	Performance-Based Statements of Work					✓			
	Budget Analysis Workshop						✓		
	Budget Execution						✓		
	Budget Formulation						✓		
	Public Speaking							✓	
	Fundamentals of Writing							✓	
	Interpersonal Communications							✓	
	Decision Making and Problem Solving							✓	
	Leadership Essentials							✓	
HUD Virtual University	Project Planning	✓	✓						
	Executing, Monitoring & Controlling, and Closing a Project	✓	✓						
	Managing a Project	✓				✓			
	Presenting to Succeed	✓						✓	
	Project Integration: Executing and Completing a Project	✓							
	Communications Planning and Information Distribution	✓							
	The Individuals Role in a Team	✓							
	Initiating and Planning a Project Managing a Project	✓							
	Budgeting and Cost Controls						✓		
	The Fundamentals of Exceptional Customer Service							✓	

AGENCY OPTIONS (ENTRY)

Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
	The Customer's Voice							✓	
	Customers, Confrontation, and Conflict							✓	
	Communication Skills for Leadership							✓	
	Writing for Intention							✓	
	The Writing Process							✓	
	A Primer for Ensuring Accountability							✓	
	The Path from Pessimism to Optimism							✓	
	Team Interpersonal Communication Skill Simulation							✓	
	The Process of Interpersonal Communication							✓	
	Conquering Conflict through Communication							✓	
	Getting Past Clashes: Valuing Team Diversity							✓	
	Handling Conflict							✓	
	Perspectives on Conflict in the Workplace							✓	
	Problem Solving: Generating Alternatives							✓	
	Problem Framing							✓	
	Organizational Culture and Leadership							✓	
Department of Interior University	Managing Projects	✓	✓						
	Performance-Based Budgeting and the OMB Program Assessment Rating Tool (PART)	✓							
	Risk Management	✓							
	Project Management Applications	✓							
	Contract Management Principles and Practices					✓			
	Earned Value Management Fundamentals						✓		
	Effective Briefing Techniques							✓	
	Critical Thinking and Problem Solving							✓	
	Foundations in Leadership Program							✓	

VENDOR OPTIONS (ENTRY)									
Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
ESI	Entry-Level Capstone	✓	✓	✓	✓	✓	✓	✓	
	Managing Federal Government Projects	✓	✓	✓	✓				
	Source Selection: The Best Value Process					✓			
	The COTR Training Program					✓			
	Acquisitions for Federal Government Project Managers					✓			
	Scheduling and Cost Control for Federal Government Project Managers						✓		
	Leading Federal Government Projects							✓	
Federal Acquisition Certification Academy	PPM-101: Introduction to Program/Project Management	✓	✓	✓	✓				
	PPM-102: Introduction to Acquisition Management					✓			
	PPM-103: Introduction to Earned Value Management and Cost Estimating						✓		
	PPM-104: Introduction to Leadership/Professional							✓	
Management Concepts	Project Management Principles	✓	✓	✓					
	Acquisition	✓				✓			
	Leadership and Personal Skill	✓						✓	
	Federal Contracting Basics for Project Managers					✓			
	Earned Value and Cost Estimating I						✓		
	Leadership and Communication Skills for Project Managers							✓	
Learning Tree International	Entry level Project Management	✓	✓	✓	✓				
	Entry Level Acquisition Management	✓				✓			
	Entry Lever Leadership and Interpersonal Skills	✓						✓	
	Entry Level Business Management for Government Applications						✓		
UMUC	PMAN 634: Foundations of Project Management	✓	✓	✓	✓				
Colleague Consulting	Planning and Managing Project Test and Evaluation			✓					
	Contract Administration for Technical Representatives					✓			
	Project Earned Value Management Systems						✓		
	Project Team Leadership Supervision							✓	

VENDOR OPTIONS (ENTRY)

Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
University of Maryland Baltimore Campus (UMBC)	Project Management Foundations (FAC-PMF 101)	✓	✓	✓	✓				
	Fundamentals of Acquisition (FAC-ACQ 101)	✓							
	Fundamentals of Earned Value and Estimating (FAC-EVE 101)						✓		
	Fundamentals of Leadership (FAC-LDR 101)							✓	
EVMI	Associate in Earned Value Management	✓							
	EVMI 101: Earned Value Management (EVM) Fundamentals						✓		
	Project Management Fundamentals							✓	
Siege Engine Inc	Project Management Core Skills & Leadership for Team Leads	✓						✓	
	Project Management Core Skills for Team Leads	✓						✓	
	Earned Value Management Skills for Team Leads						✓		
Project Master's Inc.	Managing the Project's Quality			✓					
	Becoming an Effective Communicator							✓	
	Managing Teams							✓	
The Mathis Group	Risk Management	✓							
	Managing Projects	✓							
MCM Project Management	Principles of Project Management	✓							
	Project Risk Management	✓							
IPA	Establishing Effective Capital Cost & Schedule Process						✓		
	Frontend Loading Workshop							✓	
Insights Learning and Development	Foundations of Leadership in Project Management							✓	
	Insights to Personal Effectiveness							✓	
IP Solutions/ Stanford University	Project Management Mastery (MMM)	✓							
Skillsoft	Problem Framing							✓	
	Problem Solving: Generating Alternatives							✓	
	Making Decisions Dynamically							✓	
	Perspectives on Conflict in the Workplace							✓	
	Handling Conflict							✓	
	Getting Past Clashes: Valuing Team Diversity							✓	
	Conquering Conflict Through Communication							✓	
	Team Interpersonal Communication Skills Simulation							✓	
	Leadership Communication Skills							✓	

VENDOR OPTIONS (ENTRY)									
Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
	Integrating Change in your Organization							✓	
	The Path from Pessimism to Optimism							✓	
	A Primer for Ensuring Accountability							✓	
	Writing with Intention							✓	
	Avoiding Errors in Usage and Punctuation							✓	
	Avoiding Grammatical Errors in Business Writing							✓	
	The Writing Process							✓	
	The Fundamentals of Exceptional Customer Services							✓	
	The Customer's Voice							✓	
	Customers, Confrontation and Conflict							✓	
	Presenting Successfully							✓	
	Giving Successful Presentations Simulation							✓	
	Listening to Comprehend							✓	
	Mechanics of Communicating Effectively							✓	

FAC-P/PM TRAINING CROSSWALK: MID LEVEL

FAI & DAU OPTIONS (MID)									
Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
FAI & DAU	DAU ACQ 201A – Intermediate Systems Acquisition, Part A & B	✓							
	DAU ACQ 265 – Mission Focused Services Acquisition	✓							
	DAU PMT 250 – Program Management Tools	✓			✓				
	DAU BCF 206 - Cost Risk Analysis	✓							
	DAU Harvard Business School (HBS) Module 223 – Presentation Skills	✓							
	DAU Harvard (HBS) Module 224 Writing Skills	✓							
	DAU Harvard (HBS) Module 228 – Leading and Motivating	✓							
	DAU Harvard (HBS) Module 229 – Team Leadership	✓							
	DAU Harvard (HBS) Module 239 – Team Management	✓						✓	
	DAU TST 203 – Intermediate Test & Evaluation			✓					
	DAU LOG 201 – Intermediate Acquisition Logistics, Part A or B				✓		✓		
	DAU LOG 235 and 236 – Performance Basic Logistics, Part A or B				✓		✓		
	FAC-032 – Small Business: A Requirements Approach					✓			
	FAC-001 – HUBZone Empowerment Contracting – Certification and Eligibility					✓			
	FAC-009 – Set Aside for Small Business					✓			
	FAC-010 – Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR)					✓			
	FAC-002 – HUBZone Empowerment Contracting Program – Contractual Assistance					✓			
	FAC-033 – Contract Management: Strategies for Mission Success					✓			
	DAU CON 218 – Advanced Contracting for Mission Support					✓			
	FAC-030 – A-76 post-Competition Accountability					✓			

FAI & DAU OPTIONS (MID)									
Training Providers	**Courses**	**Competencies**							**Course Hours** *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
	DAU BCF 203 – Intermediate Earned Value Management						✓		
	DAU Harvard Business School (HBS) Module 227 – Strategic Thinking							✓	
	DAU Harvard Business School (HBS) Module 205 – Decision Making							✓	
	DAU Harvard Business School (HBS) Module 226 – Innovation and Creativity							✓	
	DAU Harvard Business School (HBS) Module 232 – Developing Employees							✓	
	DAU Harvard Business School (HBS) Module 221 - Negotiating							✓	
	DAU Harvard Business School (HBS) Module 222 – Persuading Others							✓	

AGENCY OPTIONS (MID)									
Training Providers	**Courses**	**Competencies**							**Course Hours** *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
HUD Virtual University	Choosing Sellers and Administering and Closing Contracts					✓			
	Coaching for Performance							✓	
Department of Interior University	Federal Financial Management Overview	✓					✓		
	Budget and Accounting: Making the Connection	✓					✓		

VENDOR OPTIONS (MID)

Training Providers	Courses	Competencies: Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	Course Hours *Coming Soon*
ESI	FAC-P/PM Mid Level Capstone Course	✓	✓	✓	✓	✓	✓	✓	
	Applied Project Management for the Federal Government	✓	✓	✓	✓				
	Applied Acquisition for Federal Government Project Managers					✓			
	Applied Earned Value for Federal Government Project Managers						✓		
	Leading Federal Government Projects II							✓	
Federal Acquisition Certification Academy	PPM – 201 Intermediate Program/Project Management	✓	✓	✓	✓				
	PPM – 202 Intermediate Acquisition Management					✓			
	PPM – 203 Intermediate Earned Value Management and Cost Estimating						✓		
	PPM – 204 Intermediate Leadership/Professional							✓	
Management Concepts	Project Management II	✓		✓					
	Defining and Managing IT Requirements		✓						
	Contracting Officer's Representative Course (1070)					✓			
	Best Value Source Selection Using Tradeoffs (1074)					✓			
	EVM and Cost Estimating II						✓		
	Leadership and Personal Skills							✓	
Learning Tree International	Journeyman Project/Program Management	✓	✓	✓	✓				
	Journeyman Acquisition Management	✓				✓			
	Journeyman Leadership and Interpersonal Skills	✓						✓	
	Journeyman Business Management for Government Applications						✓		
Colleague Consulting	Project Scope Management and Development	✓							
	Project Risk Management and Analysis	✓							
	Project Cost and Schedule Estimation and Management						✓		
	Advanced Earned Value Management Systems						✓		
EVMI	Project Management Program	✓							
	Risk and Quality Management Professional (RQMP)	✓							

VENDOR OPTIONS (MID)

Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
	Earned Value Management Professional (EVMP)						✓		
Siege Engine Inc	Project Management Core Skills & Leadership for Project Managers	✓						✓	
	Project Management Core Skills for Project Managers	✓							
	Earned Value Management for Project Managers						✓		
	Project Management Leadership for Project Managers							✓	
UMUC	PMAN 670: Advanced Project Methods	✓	✓	✓	✓				
	PMAN 638: Communication, Negotiation, and Conflict Resolution	✓						✓	
MCM Project Management	Essentials of Project Management	✓							
IP Solutions/Stanford University	Mastering the Integrated Program (MIP)	✓							
	Leading Effective Teams (LET)							✓	
	Managing Without Authority (MWA)							✓	
Insights Learning and Development	Transformational Leadership in Project Management							✓	
	Managing up the Chain- Influencing, Negotiating, and Communicating with Impact							✓	
The Earned Value Group, Inc.	The Application of Earned Value Management						✓		

FAC-P/PM TRAINING CROSSWALK: SENIOR LEVEL

FAI & DAU OPTIONS (SENIOR)									
Training Providers	**Courses**	**Competencies**							**Course Hours** *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
FAI & DAU	DAU PMT 352A: PMO, Part A				✓				
	DAU Advanced Life Cycle Logistics Management				✓		✓		
	DAU ACQ 450: Leading in the Acquisition Environment							✓	

AGENCY OPTIONS (SENIOR)

Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
USDA Grad School	Coaching Skills for Today's Leaders	✓							
	Jump-Starting High Performing Teams: The Fundamentals	✓							
	Leading Teams and Groups	✓							
	Fundamentals of Best Value/Trade-off Source Selection					✓			
Department of Interior University	Cost Estimating for Technical Personnel					✓			
	Project Leadership, Management, and Communication							✓	

VENDOR OPTIONS (SENIOR)

Training Providers	Courses	Competencies: Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	Course Hours *Coming Soon*
ESI	FAC-P/PM Senior-Level Capstone Course	✓	✓	✓	✓	✓	✓	✓	
	Program Management for the Federal Government	✓	✓	✓	✓				
	Advanced Acquisition for Federal Government Project Managers					✓			
	Advanced Earned Value for Federal Government Project Managers						✓		
	Leading Government Project Managers							✓	
Management Concepts	Project Management III	✓	✓	✓	✓				
	Leadership and Personal Skills III	✓							
	Acquisition III					✓			
	Advanced COR/COTR Workshop					✓			
	Best Value Source Selection Using Tradeoffs					✓			
	Earned Value Management and Cost Estimating III					✓			
Federal Acquisition Certification Academy	PPM-301: Advanced Program/Project Management	✓	✓	✓	✓				
	PPM-302: Advanced Acquisition Management					✓			
	PPM-303: Advanced Earned Value Management and Cost Estimating						✓		
	PPM-304: Advanced Leadership/Professional							✓	
Siege Engine Inc.	Program Management Core Skills & Leadership for Program Managers	✓						✓	
	Government Specific Advanced Program Management Skills		✓				✓		
	Earned Value Management Policies for Program Managers						✓		
The Earned Value Group, Inc	Earned Value Management (EVM) Methods						✓		
	Using EVM for Executive Reporting and Decision Making						✓		
	EVM: Tracking and Responding to Variance						✓		
UMUC	PMAN 600- Project Management: Foundations and Advanced Methods	✓	✓	✓	✓				
	PMAN 633- Managing People in Technology-Based Organizations							✓	
Learning Tree International	Senior/Expert Program & Project Management		✓	✓					
	Senior/Expert Leadership & Interpersonal Skills							✓	
EVMI	Advanced Project and Program Management Course	✓						✓	

VENDOR OPTIONS (SENIOR)

Training Providers	Courses	Competencies							Course Hours *Coming Soon*
		Requirements/ Management Development Process	Systems Engineering	Test & Evaluation (T&E)	Life Cycle Logistics	Contracting	Business, Cost Estimating & Financial Management	Leadership/ Professional	
	Senior Earned Value Officer Program						✓		
IP Solutions/ Stanford University	Converting Strategy Into Action (CSIA)							✓	
	Leadership for Strategic Execution (LSE)							✓	
American University	Key Executive Leadership Certificate Program	✓	✓	✓	✓	✓	✓	✓	
Project Masters, Inc.	Advanced Acquisition Management III	✓					✓		
Acquisition Solutions Training Institute	Mission Centric COTR basics: Contracting for Program and Project Managers					✓			
Centre Consulting	Basic Acquisition for Program/Project Managers					✓			
Colleague Consulting	Acquisition Strategy and Planning					✓			
Management Technologies	Advanced EVM Workshop						✓		
MCR	Intermediate Applied Earned Value Management						✓		
Foreign Service Institute	YW610: Federal Information Risk Assessment (FIRA)	✓							