

## CON-170-DL FUNDAMENTALS OF COST AND PRICE ANALYSIS CLASS SCHEDULE

All class sessions run from 9:30 a.m. to 1:30 p.m. Eastern Time.

|               | Monday  | Tuesday  | Wednesday  | Thursday  | Friday  |
|---------------|---|--|--|---|---|
| <b>Week 1</b> | <b>Day 1</b><br>9:30am–1:30pm   | <b>Day 2</b>   | <b>Day 3</b><br>9:30am–1:30pm  | <b>Day 4</b>  | <b>Day 5</b><br>9:30am–1:30pm   |
|               | <p style="text-align: center;"><b><u>Session 01</u></b></p> <ul style="list-style-type: none"> <li>• Introduction and Overview</li> </ul>                 | <p>Time allowed for:</p> <ul style="list-style-type: none"> <li>• M2 WBT – Contracting with the Government</li> <li>• M3 WBT – Truthful Cost or Pricing Data Statute</li> <li>• M4 WBT – Cost Accounting Standards</li> </ul> <p style="color: red;">Reading and exercises as assigned</p> | <p style="text-align: center;"><b><u>Session 02</u></b></p> <ul style="list-style-type: none"> <li>• M2 – Contracting with the Government</li> <li>• M3 – Truthful Cost or Pricing Data Statute</li> <li>• M4 – Cost Accounting Standards</li> </ul> | <p>Time allowed for:</p> <ul style="list-style-type: none"> <li>• M5 WBT – Cost Principles</li> <li>• M6 WBT – Market Research</li> </ul> <p style="color: red;">Reading and exercises as assigned</p>                          | <p style="text-align: center;"><b><u>Session 03</u></b></p> <ul style="list-style-type: none"> <li>• M5 – Cost Principles</li> <li>• M6 – Market Research</li> <li>• M7 – Quantitative Methods preview</li> </ul> |
| <b>Week 2</b> | <b>Day 6</b>  | <b>Day 7</b><br>9:30am–1:30pm  | <b>Day 8</b>   | <b>Day 9</b><br>9:30am–1:30pm   | <b>Day 10</b><br>9:30am–1:30pm  |
|               | <p>Time allowed for:</p> <ul style="list-style-type: none"> <li>• M7 WBT – Quantitative Methods</li> </ul> <p style="color: red;">Reading as assigned</p> | <p style="text-align: center;"><b><u>Session 04</u></b></p> <ul style="list-style-type: none"> <li>• M7 – Quantitative Methods review and practice</li> </ul>  | <p>Time allowed for:</p> <ul style="list-style-type: none"> <li>• M8 WBT – Contract Types</li> <li>• M9 WBT – Contract Financing</li> </ul> <p style="color: red;">Reading and exercises as assigned</p>   | <p style="text-align: center;"><b><u>Session 05</u></b></p> <ul style="list-style-type: none"> <li>• M7 – Quantitative Methods review and practice</li> <li>• M8 – Contract Types</li> <li>• M9 – Contract Financing</li> </ul> | <p style="text-align: center;"><b><u>Session 06</u></b></p> <ul style="list-style-type: none"> <li>• M8 – Contract Types review and practice</li> <li>• M9 – Contract Financing review and practice</li> </ul>    |

|               | <b>Monday</b>  | <b>Tuesday</b>  | <b>Wednesday</b>   | <b>Thursday</b>   | <b>Friday</b>   |
|---------------|--|---|--|---|---|
| <b>Week 3</b> | <b>Day 11</b>  | <b>Day 12</b><br>9:30am–1:30pm  | <b>Day 13</b><br>9:30am–1:30pm   | <b>Day 14</b>   | <b>Day 15</b><br>9:30am–1:30pm  |
|               | Time allowed for:<br><ul style="list-style-type: none"> <li>• M10 WBT – Differences between Cost and Price Analysis</li> <li>• M11 WBT – Price Analysis Techniques</li> <li>• M12 WBT – Price-Related Factors</li> </ul> | <b><u>Session 07</u></b><br><ul style="list-style-type: none"> <li>• M10 – Differences between Cost and Price Analysis</li> <li>• M11 – Price Analysis Techniques</li> <li>• M12 – Price-Related Factors</li> <li>• Midcourse Exam preparation</li> </ul> | <b><u>Session 08</u></b><br>Midcourse Exam (M02 to M12)  | Time allowed for:<br><ul style="list-style-type: none"> <li>• M13 – Scenarios for Price Analysis exercise preparation</li> <li>• M14 WBT – Cost Analysis Process, Players, and Initiatives</li> </ul>                                   | <b><u>Session 09</u></b><br><ul style="list-style-type: none"> <li>• M13 – Scenarios for Price Analysis (capstone exercise)</li> <li>• M14 – Cost Analysis Process, Players, and Initiatives</li> </ul> |
|               | Reading and exercises as assigned  |   |  | Reading and exercises as assigned   |   |
| <b>Week 4</b> | <b>Day 16</b>  | <b>Day 17</b><br>9:30am–1:30pm  | <b>Day 18</b>  | <b>Day 19</b><br>9:30am–1:30pm  | <b>Day 20</b><br>9:30am–1:30pm  |
|               | Time allowed for:<br><ul style="list-style-type: none"> <li>• M15 WBT – Direct and Indirect Costs</li> <li>• M16 WBT – Direct Costs</li> <li>• M17 WBT – Indirect Rates</li> </ul>                                       | <b><u>Session 10</u></b><br><ul style="list-style-type: none"> <li>• M15 – Direct and Indirect Costs</li> <li>• M16 – Direct Costs</li> <li>• M17 – Indirect Rates</li> </ul>   | Time allowed for:<br><ul style="list-style-type: none"> <li>• M18 WBT – Facilities Capital Cost of Money</li> <li>• M19 WBT – Weighted Profit Guidelines</li> <li>• M20 WBT – Defective Pricing</li> </ul> | <b><u>Session 11</u></b><br><ul style="list-style-type: none"> <li>• M18 – Facilities Capital Cost of Money</li> <li>• M19 – Weighted Profit Guidelines</li> <li>• M20 – Defective Pricing</li> <li>• Final Exam preparation</li> </ul> | <b><u>Session 12</u></b><br>Final Exam (M14 to M20)   |
|               |  |   | Reading and exercises as assigned  |   |   |