

USDA example of using Rates Only for Pricing Evaluation

Excerpt from Solicitation:

Price Submission Requirements:

Pricing shall be submitted on “Pricing Matrix”. Labor-hour prices shall include fully burdened rates per labor category.

Price Evaluation:

Pricing will be evaluated using a market basket (Rates Only Pricing) approach consisting of preselected current* projects. Labor-hour pricing will be applied to these scenarios to determine balanced pricing applicable to current project requirements.

Solicitation Attachment: See attached artifact titled “USDA Pricing Matrix”

Evaluator’s Preselected Project Scenarios: See attached artifact titled “USDA Pricing Evaluation Worksheet”

*Note: In this example, current projects were used for the scenarios. Evaluators may have also preselected projects based on historical or anticipated use.