OFPP’s Newly Launched InReach Initiative

May 2, 2019
Curtina Smith
Curtina Smith

Curtina_O._Smith@omb.eop.gov
Poll Question #1

Within the last 2-3 years, what work-related accomplishment are you most proud of?
Poll Question #2

Have you shared that story or practice?
Poll Question #3

What has prevented you from sharing that story or practice?
Goals

- Awareness
  - Policies
  - Tools
  - Best practices
- Engagement
  - Policy development process
  - Developing tools and resources
  - Sharing success stories and lessons learned

#provide better products and achieve even greater success
The Roadmap

Project InReach Hub
(aka Acquisition Compass)

- Awareness
  - Crosswalk of:
    - OFPP policy documents
    - Supporting tools
    - Training courses
    - Successful practices

- Engagement
  - Inreach opportunities
    - Open Opps
    - Policy Open House
Success Factors

 Acquisition Compass

- Policies
- Tools
- Resources
- Training
- Successful practices
Roles & Responsibilities

- **OFPP**
  - Developing and populating the hub/acquisition compass
  - Keeping info on the hub/acquisition compass up-to-date
  - Offering engagement activities thru the hub

- **Acquisition workforce**
  - Share info about Project InReach and participate in Project InReach Activities
  - Share what worked for you
Up Next – “Tell a Colleague” Campaign

Log into the Acquisition Gateway

https://hallways.cap.gsa.gov/app/#/gateway/ofpp-hub
Demo
What can you do now?

Be a part of the campaign
Contribute
Share
Promote
the Project InReach Hub
Questions

Want to provide feedback? Join us for a usability session by emailing: gateway@gsa.gov
New Gateway Features / Coming Soon!
New in the Acquisition Gateway

- **Customize your IGCE labor rate:** You spoke - we listened! You can now customize the CALC rate you input for the labor category in the IGCE tool. This should help make those pesky IGCE’s a little more manageable.

- **Manage the frequency of your email notifications:** Too many emails? You are now able to manage the frequency of your email notifications with the option for a daily digest instead of immediate. To find this feature, log in, navigate to the nav bar under your profile picture and select ‘Manage Notifications’.

- **404 / 401 error message UI:** New and improved content is now visible when you land on either a 404 or 401 error message. Hopefully, this content will help you better find what you were looking for and bring a smile too! We don’t want you to have a ‘ruff’ day when using the Gateway.

- **Enhanced IGCE export:** When downloading your IGCE, you’ll soon be able to see ‘behind the curtains’ on what formulas were used to calculate your values.
Coming Soon - Sneak Peek!

- **Earn CLPs:** Looking to enhance your knowledge while earning CLPs?! Soon you will be able to read select articles, take a quiz, and voila earn CLPs. We can’t think of a better win-win situation for you.

- **Follow a Hub or Hallway:** Want to know when new articles are added or information is updated in a Hub or Hallway of interest? Well soon, you’ll be able to ‘follow’ Hubs or Hallways and those updates will appear in your Community Newsfeed page.

- **Notifications Icon:** Be on the lookout for a new icon in your nav bar! You’ll start to see your email notifications consolidated into a drop down from the nav bar for easy access.
Resources
Acquisition Gateway University Spring  FY19

**When?**  April 22, 2019 - May 3, 2019

**What is it?**  Daily virtual webinars from 1 - 2 pm ET. Each session offers 1 Continuous Learning Point.

**Gateway U will benefit you if:**
- You have recently heard about the Acquisition Gateway and want to explore it
- You are in search of a one-stop-shop for your acquisitions needs
- You've seen a demo, and want to learn more about the newest and most popular features

**How do I Register?**  Go to this registration link: [https://gsasolutionssecure.gsa.gov/GatewayUniversity](https://gsasolutionssecure.gsa.gov/GatewayUniversity)

It is also posted on the Acquisition Gateway.
Starting on Monday, April 22, 2019 through Friday May 3, 2019 GSA FAS is hosting Acquisition Gateway University to increase awareness of the resources on the Acquisition Gateway. Register for classes here:

The Acquisition Gateway provides acquisition professionals with the tools and digital services to make acquisition great.

Please register on max.gov and log into the Acquisition Gateway beforehand so you can follow along during the demos.

What?
Take part in live demos, interactive learning, and “deep dives.”

Who?
Contracting Officers to Program Managers; Come join a growing number of your Federal colleagues whose go-to acquisition hub is the Acquisition Gateway.

Why?
You’ll earn CLPs while also understanding how the Acquisition Gateway resources can benefit you in acquisition planning, market research, peer collaboration, and more!

Gateway University will benefit you if:

• You have recently heard about the Acquisition Gateway and want to explore it
• You are in search of a one-stop-shop for your acquisitions needs
• You’ve seen a demo, and want to learn more about the newest and most popular features

The Gateway Team is here to help! If you have questions about these events or the Acquisition Gateway, please contact us at gateway@gsa.gov
## Acquisition Gateway University Schedule

<table>
<thead>
<tr>
<th>Week One</th>
<th>Week Two</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Monday</strong></td>
<td><strong>Monday</strong></td>
</tr>
<tr>
<td><strong>Day 1: April 22, 2019</strong></td>
<td><strong>Day 2: April 23, 2019</strong></td>
</tr>
<tr>
<td><strong>Acquisition Gateway 101</strong></td>
<td><strong>Pricing Tools</strong></td>
</tr>
<tr>
<td>Get a high level overview of the Acquisition Gateway and category management</td>
<td>Learn how to use the pricing tools on the Acquisition Gateway to improve your work</td>
</tr>
<tr>
<td>Time: 1-2pm ET</td>
<td>Time: 1-2pm ET</td>
</tr>
<tr>
<td><strong>Day 3: April 24, 2019</strong></td>
<td><strong>Day 4: April 25, 2019</strong></td>
</tr>
<tr>
<td><strong>Wireless RFQ Tool &amp; Cost Savings Calculator</strong></td>
<td><strong>The IGCE Tool</strong></td>
</tr>
<tr>
<td>See a live demo of how to use the Wireless RFQ Tool &amp; Cost Savings Calculator, with the most current upgrades</td>
<td>See a live demo of how to use the IGCE creation tool, with the most current upgrades</td>
</tr>
<tr>
<td>Time: 1-2pm ET</td>
<td>Time: 1-3pm ET</td>
</tr>
<tr>
<td><strong>Day 5: April 26, 2019</strong></td>
<td><strong>Day 6: April 29, 2019</strong></td>
</tr>
<tr>
<td><strong>Developing SOWeeet Requirements</strong></td>
<td><strong>Elements of a QASP</strong></td>
</tr>
<tr>
<td>Learn how you can use tools on the Acquisition Gateway like Document Library, eBuy Open, and Community to develop an SOW and better requirements for your acquisition</td>
<td>While there's no standard format for a QASP, there's definitely things you want to include and account for. Learn what those things are and best practices in this demo.</td>
</tr>
<tr>
<td>Time: 1-2pm ET</td>
<td>Time: 1-2pm ET</td>
</tr>
<tr>
<td><strong>Day 7: April 30, 2019</strong></td>
<td><strong>Day 8: May 1, 2019</strong></td>
</tr>
<tr>
<td><strong>Market Research</strong></td>
<td><strong>Community Discussions- Best Practices &amp; More!</strong></td>
</tr>
<tr>
<td>A live demo on the best Gateway tools and resources to use for the market research phase of your acquisition</td>
<td>See a live demo of how to use the Community app, with the most current upgrades</td>
</tr>
<tr>
<td>Time: 1-2pm ET</td>
<td>Time: 1-2pm ET</td>
</tr>
<tr>
<td><strong>Day 9: May 2, 2019</strong></td>
<td><strong>Day 10: May 3, 2019</strong></td>
</tr>
<tr>
<td><strong>OFPP's Newly Launched InReach Initiative</strong></td>
<td><strong>Steps to Performance Based Acquisition</strong></td>
</tr>
<tr>
<td>Learn about new OFPP initiatives like InReach</td>
<td>Like a magic formula these steps can help you do performance based acquisition</td>
</tr>
<tr>
<td>Time: 1-2pm ET</td>
<td>Time: 1-2pm ET</td>
</tr>
</tbody>
</table>
5 Reasons Why YOU Should Be On Community!

1. **You Can Connect With Over 23,000 Of Your Best Acquisition Friends**
2. **You Can Earn Badges (And Bragging Rights) For Your Friends To See**
3. **You Can Stay Up-To-Date On EVERYTHING Acquisition and Category Management Related**
4. **You Can Create Private Groups**
5. **You Can Contribute And Build Better Acquisitions**

Through Community, you can educate and learn from others like you and build a better acquisition...community!

Check us out: [https://hallways.cap.gsa.gov/app/#!/communities](https://hallways.cap.gsa.gov/app/#!/communities)
On demand help...

Email **gateway@gsa.gov**
Answered by the National Customer Service Center and escalated as required

- Video overview of the Acquisition Gateway
- Help with login (video with instructions)
- Self-serve tutorials for apps
How do I get more involved?

- **Log in and explore** at https://hallways.cap.gsa.gov.
- **Share it** with your acquisition coworkers.
- **Volunteer for a usability test** to provide feedback directly to the team that impacts the Gateway's functionality and design at gateway@gsa.gov
- **Contribute** to Document Library or Solutions Finder
- **Join conversations** in Community
- **Use the "Give Feedback" button** to submit ideas on how to improve the Gateway.
- **Schedule a demo** for your team! (email stakeholdermgt@gsa.gov)
<table>
<thead>
<tr>
<th>Product / Team</th>
<th>Name</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Solutions Finder Project Center Document Library</td>
<td>Daniel Kim</td>
<td><a href="mailto:daniel.kim@gsa.gov">daniel.kim@gsa.gov</a></td>
</tr>
<tr>
<td>eBuy Open</td>
<td>John Burke</td>
<td><a href="mailto:john.burke@gsa.gov">john.burke@gsa.gov</a></td>
</tr>
<tr>
<td>Prices Paid Portal</td>
<td>Alvin Sears</td>
<td><a href="mailto:P3@gsa.gov">P3@gsa.gov</a></td>
</tr>
<tr>
<td>Community</td>
<td>Katie Globig</td>
<td><a href="mailto:kathryne.globig@gsa.gov">kathryne.globig@gsa.gov</a></td>
</tr>
<tr>
<td>Forecast of Contracting Opportunities Tool</td>
<td>Yolanda Johnson Nadine McCoy</td>
<td><a href="mailto:yolanda.johnson@gsa.gov">yolanda.johnson@gsa.gov</a> &amp; <a href="mailto:nadine.mccoy@gsa.gov">nadine.mccoy@gsa.gov</a></td>
</tr>
<tr>
<td>Gateway Marketing and Communications</td>
<td>Andrea Azarcon Heller</td>
<td><a href="mailto:andrea.azarcon@gsa.gov">andrea.azarcon@gsa.gov</a></td>
</tr>
<tr>
<td>Category Management</td>
<td>Andrea Azarcon Heller, Craig Chavez</td>
<td><a href="mailto:cm_pmo@gsa.gov">cm_pmo@gsa.gov</a></td>
</tr>
<tr>
<td>Gateway Demo Scheduling</td>
<td>Kelly Robinson</td>
<td><a href="mailto:stakeholdermgt@gsa.gov">stakeholdermgt@gsa.gov</a></td>
</tr>
<tr>
<td>Usability Testing</td>
<td>Katie Globig</td>
<td><a href="mailto:gateway@gsa.gov">gateway@gsa.gov</a></td>
</tr>
<tr>
<td>Twitter</td>
<td>@Acq_Gateway</td>
<td><a href="https://twitter.com/Acq_Gateway">https://twitter.com/Acq_Gateway</a></td>
</tr>
</tbody>
</table>
Thank You!
Appendix
Acquisition Gateway

Top Tools
- Forecast of Contracting Opportunities
- eBuy Open
- Document Library
- Solutions Finder

Where Should I Start?
- Need help signing in?
  - Are you new to the Gateway?
  - Do you need help creating an account with OMB Max?
- Community Discussions
  - Build your profile
  - Engage with subject matter experts
  - Stay active by starting a discussion

What's Trending?
- Gateway U Recordings
  Missed a demo? We've got you covered! Check out all past Gateway U recordings here. (Note: We do not issue CLPs for watching the recordings.)
- New Best-in-Class (BIC) Designation - GSA Global Supply
  This latest designation brings the number of available BIC Solutions to 37, with an addressable market of $107B.

The Gateway’s most used tools
Guidance to help you set up your account on the Gateway
Trending topics on the Gateway
Acquisition Gateway

Keyword search
Furniture Finder
Guardfinder
Laptop Desktop Finder

Find Best-in-Class solutions
Category Management repository
Category Management dashboards

DISCOVER GUIDANCE BY CATEGORY

*What to buy, Where to buy, How to buy it*

- Market intelligence
- Transactional platforms
- Best-in-class buying practices
- Tools, templates, data

- Facilities & Construction
- Human Capital
- Industrial Products & Services
- Information Technology
- Medical
- Office Management
- Professional Services
- Security & Protection
- Transportation & Logistics Services
- Travel

Articles, solutions, resources, and training / events organized by the 10 Categories...
Other Additional Resources:

- Green Procurement Compilation
- Forecast of Contracting Opportunities Tool
- Acquisition Podcasts & Videos
TRAINING & EVENTS

Acquisition Gateway University!
Tuesday, January 22, 2019 - Friday, February 1, 2019 (1:00 PM - 2:00 PM - EST)

Sign Up for Live DPA Webinar on the Building Maintenance and Operations (BMO) Strategic Sourcing Solution.
Thursday, January 24, 2019 (1:00 PM - 3:00 PM - EST)
Location: This webinar will be broadcast live.
Description:
Join us for this convenient, information-packed Delegation of Procurement Authority (DPA) webinar to learn about the BMO strategic sourcing solution and start using it! You can earn two CLPs for attending.

The BMO solution:
- Is comprehensive and flexible
- Covers an array of high-demand services: HVAC maintenance, electrical maintenance, janitorial services, grounds maintenance, and many more
- Is an open-market, multiple-award indefinite-delivery/indefinite-quantity (MA-IDIQ), governmentwide contract vehicle

Attend this event if you’re a:
- Contracting Officer (each warranted CO may be issued a DPA and then authorized to use the BMO contract)
- Contracting Officer’s Technical Representative (COTR)
- Federal technical expert
- Federal employee who works with building-maintenance contracts

There is no charge for this training. To register, you must have a .mil or .gov email address. This event is open to government employees only.

Register today!

If you have questions about this event, contact Mary Snodderly at mary.snodderly@gsa.gov or (816) 926-6750.
IGCE Tool

Welcome to the Independent Government Cost Estimate (IGCE) creation tool! If you are new to this tool, enjoy! If you have been here before, please note significant upgrades have been made as of June 2018. All of your files should still be here and to use them you will need to edit them, make any needed changes to match the new format, and most importantly, save the file again to match the updated structure. What's new? In addition to using fully loaded labor rates from the CALC Tool, you can now easily build up your own labor rates by selectively adding indirect costs to base labor rates (you enter yourself). Also, you can now selectively add indirect rates to nonlabor items (e.g., travel, materials), including the addition of a Materials & Subcontract (M&S) rate. All of these new capabilities are fully exportable into an Excel worksheet for further customization to match your specific procurement scenario. And in case you missed this feature, a complete audit trail is downloadable for any CALC rates used in creating an estimate. Comments or questions? Post your thoughts and suggestions in our Community App here.

Agency: AGENCY FOR INTERNATIONAL DEVELOPMENT
Period of Performance: October 1, 2018 to September 30, 2020
Created By: kelly.robinson@gsa.gov

Contracting Vehicle
Created Date: June 12, 2018
### IGCE Tool

**Agency**
Choose Agency

**Contracting Vehicle**
Choose Contracting Vehicle

**Project Title**
Enter Title

#### Estimates for each period

**Base Period**

<table>
<thead>
<tr>
<th>Period of Performance Start</th>
<th>Period of Performance End</th>
<th>1 FTE = x Hours</th>
<th>1920</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fringe Benefit %</td>
<td>Overhead %</td>
<td>Material &amp; Subcontracting %</td>
<td>General &amp; Administrative %</td>
</tr>
<tr>
<td>Fee/Profit %</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### DIRECT LABOR

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Rate Table</th>
<th>Source</th>
<th>Fringe Benefit</th>
<th>Overhead</th>
<th>General &amp; Administrative</th>
<th>Fee/Profit</th>
<th>Rate/Hr</th>
<th>Unit</th>
<th>FTE/Hours</th>
<th>Total</th>
<th>Actions</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

**Total Direct Labor**

$0.00

### OTHER DIRECT COSTS (ODC)

<table>
<thead>
<tr>
<th>Type</th>
<th>Description</th>
<th>Material &amp; Subcontracting</th>
<th>General &amp; Administrative</th>
<th>Fee/Profit</th>
<th>Cost</th>
<th>Actions</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

**Add a new row**
Conduct Market Research: Solutions Finder

What existing government-wide contract vehicles can I use for my agency in this category?

See what solutions are available

Filter by what is available to your agency, solution type, program type, and category

Do a keyword search across all solutions

Side-by-side comparison of up to 4 solutions

Links to solution websites and points of contact

Export results to *.CSV

Pin and save your results for future reference or save to a project in Project Center
Conduct Market Research: Solutions Finder

**8(a) STARS II (Best In Class)**
Managing Agency: GSA

8(a) STARS II, a small business set-aside GWAC, provides flexible access to customized IT solutions from a large, diverse pool of 8(a) industry partners.

**Fee:**
0.75%

**Availability:**
All DoD and Civilian Agencies

**Alliant (Best In Class)**
Managing Agency: GSA

Alliant BWAC is for you. Alliant’s innovative contract scope maintains an "Anything IT Anywhere" philosophy on a worldwide scale and includes all current...

**Fee:**
0.75% (Capped at $150k per year per order over $20M for agency orders and $100K per year per order over $13.3M when agency use GSA’s Assisted Acquisition Service)

**Availability:**
All DoD and Civilian Agencies

**Alliant Small Business (Best In Class)**
Managing Agency: GSA

**Fee:**

---

**Search Acquisition Gateway**
## Conduct Market Research: Solutions Finder

### Solutions Finder - Compare

<table>
<thead>
<tr>
<th>Solution Name</th>
<th>Alliant (Best In Class)</th>
<th>DLA Energy (Best In Class-Mandatory)</th>
<th>Generic Pharmaceuticals (Best In Class)</th>
<th>HCaTS: Human Capital and Training Solutions (Best In Class)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description</td>
<td>If you are in need of an Integrated IT solution contract vehicle, GSA's Alliant GWAC is for you. Alliant's innovative contract scope maintains</td>
<td>DLA Energy provides the Department of Defense and other government agencies with comprehensive energy solutions in the most effective and efficient manner possible. To do so, DLA Energy manages energy-related products and services</td>
<td>(These IDIQ-Requirement Contracts are jointly managed by VA and DoD) The goal of the Joint National Contracts for drugs and</td>
<td>The Human Capital and Training Solution (HCaTS) contract is the result of a partnership between The U.S. Office of Personnel Management (OPM) and the General Services Administration (GSA). The initiative</td>
</tr>
<tr>
<td>Solution Types</td>
<td>Government-Wide Acquisition Contract</td>
<td>Mandatory Source</td>
<td>Indefinite Delivery/Indefinite Quantity</td>
<td>Indefinite Delivery/Indefinite Quantity</td>
</tr>
<tr>
<td>Gov-Wide Initiatives</td>
<td>Best In Class (BIC), Green Check</td>
<td>Best In Class (BIC)</td>
<td>Best In Class (BIC)</td>
<td>Best In Class (BIC)</td>
</tr>
<tr>
<td>Fee Info</td>
<td>0.75% (Capped at $150k per year per order over $20M for agency orders and $100K per year per order over $13.3M when agency use GSA’s Assisted Acquisition Service)</td>
<td>Fuel is sold at cost plus a cost recovery rate, contact POC for additional info. For pricing information, visit: <a href="https://go.usa.gov/xRKmQ">https://go.usa.gov/xRKmQ</a></td>
<td>Contact POC for fee information</td>
<td>0.75%</td>
</tr>
<tr>
<td>Expiration Date</td>
<td>4/2009 to 4/2014, with one five-year option from 4/2014 to 4/30/19, Task Order performance can be performed up to 4/30/24.</td>
<td>N/A</td>
<td>Contact POC for expiration information</td>
<td>May 16, 2026</td>
</tr>
</tbody>
</table>
| Point of Contact              | Customer Support Center - ITCSG@gsa.gov  
855-482-4348 
Client Support - Mimi Bruce, mimi.bruc@gsa.gov  
(510) 292-5636  
By: jen.k@dla.mil | DLA Customer Interaction Center:  
• DSN 661-7766  
• 1-877-DLA-CALL | POC: NCS Help Desk, HelpDesk-AMMHLINCS@va.gov  
Erika Moreno, Senior Contract Specialist:  
Erika.moreno2@va.gov  
Phone: 708-786-4934 | Email: hcats@gsa.gov  
Email: Maggie.Lenart@opm.gov  
Email: sbhcats@gsa.gov  
Email: Monique.Davis@opm.gov  
Email: sbhcats@gsa.gov

*Note: Information provided is subject to change and should be verified directly with the respective agencies.*
Conduct Market Research:
Solutions Finder

- **8(a) STARS II** (Best in Class [BIC])
  - Government-Wide Acquisition Contract
  - Provides flexible access to customized IT solutions from a large, diverse pool of 8(a) industry partners.
  - **Fee:** 0.75%
  - **Availability:** All DoD and Civilian Agencies

- **Alliant (Best In Class)**
  - Government-Wide Acquisition Contract
  - If you are in need of an integrated IT solution contract vehicle, GSA’s Alliant GWAC is for you. Alliant’s innovative contract scope maintains the “Anything IT Anywhere” philosophy on a worldwide scale and includes all current...
  - **Fee:** 0.75% (Capped at $150K per year per order over $20M for agency orders and $100K per year per order over $13.3M when agency use GSA’s Assisted Acquisition Service)
  - **Availability:** All DoD and Civilian Agencies

- **Alliant Small Business (Best In Class)**
  - Government-Wide Acquisition Contract
  - Provides IT solutions through performance of a broad range of services including integration of various technologies critical to the services being...
How much should we be paying?

See the actual prices paid for goods and (some) services.

Filter by department, award vehicle, vendor name, manufacturer and date range.

Do a text search across over 143 million records.

For each record view transactional data details such as: price per unit, manufacturer parts number, UPC, DUNS, and sub-tier agency.

Export the data as *.CSV, *.XML, or *.JSON file.

Records go back to 2010 and are constantly being updated.
Conduct Market Research: Prices Paid Portal

**TOOLS**
- **NUMBER OF RETURNED RESULTS**: 186,896,939
- **SEARCH**
  - Create a time filter
  - Create a range filter

**DATE RANGE**
- No time filter present

**FILTER**
- Limit Your Search
  - AWARD VEHICLE
  - MANUFACTURER NAME
  - VENDOR NAME
  - DEPARTMENT

**RESULTS BY SUB TIER**
- DEPARTMENT OF THE NAVY (1,085,272)
- DEPARTMENT OF HOMELAND SECURITY (1,223,048)
- DEPARTMENT OF THE ARMY (1,495,749)
- DEPARTMENT OF VETERANS AFFAIRS (1,688,615)
- DEPARTMENT OF THE AIR FORCE (2,319,315)
- OTHER UNDEFINED (12,328,860)

**RESULTS BY DEPARTMENT**
- DEPARTMENT OF VETERANS AFFAIRS (56,024,533)
- DEPARTMENT OF HOMELAND SECURITY (10,347,514)
- DEPARTMENT OF THE TREASURY (8,273,135)
- Department of Veterans Affairs (7,715,633)

**RESULTS BY MANUFACTURER**
- NIB: 1907579
- ABILITY ONE: 1010917
- ABILITY ONE: 756899
- HEWLETT PACKARD: 542258
- [Other manufacturers]
Conduct Market Research: CALC Tool

Where can I gauge how acceptable the potential labor rates offered by the RFPs are? Where can I go to develop an IGCE?

Search the actual hourly awarded ceiling labor rates by functional job names

See the 56k+ results for the average rate and view +/- 1 standard deviation

Filter by education level, experience, work site, business size, SIN/Schedule, and contract year

Do a text search by exact match, contains words, or contains phrase

Export the data as *.CSV, and/or download the graph
Conduct Market Research: CALC Tool

Search awarded ceiling rates for labor categories

Learn about CALC >

The Contract-Awarded Labor Category (CALC) tool helps federal contracting officers and others find awarded prices to use in negotiations for labor contracts. It offers ceiling prices, fully burdened costs, services data, and worldwide rates.

Search CALC

Type a labor category

Exact match
Conduct Market Research: CALC Tool

**Hourly rate data for project manager**

Showing 200 of 3,215 results

- **$136 average**
- $83 (1 std dev)
- $189 (1 std dev)

### Proposed price

- **Average price**: $136
- **Std deviation -1**: $83
- **Std deviation +1**: $189

### Optional filters

- **Education level**: Select
- **Experience**: 0 - 45 years
- **Worksite**: (all)
- **Business size**: (all)
- **Contract year**: Current +1 +2

The rates shown here are fully burdened, applicable worldwide, and representative of the current fiscal year. This data represents rates awarded at the master contract level.
Manage your Acquisition Package: Project Center

Where can I assemble all the components, documents, and project plan in one place to share with my team?

You can collect resources from across the Gateway apps and upload your own documents.

Manage your acquisition research, documents, and timelines.

Collect, upload, and link to Gateway research.

Track milestones, tasks, and project information.

Share your project with other team members to build your acquisition package collaboratively.
Manage your Acquisition Package:

Project Center

Welcome to the Project Center - the place to manage your acquisition package

The Project Center allows you to manage your acquisition research, documents, and timelines. You can collect resources from across the Gateway apps and upload your own documents in one central location to build and share your acquisition package with your team! Watch this short video to learn more or visit our Tutorials.

<table>
<thead>
<tr>
<th>Project List</th>
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<tr>
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**Cloud Collaboration**

<table>
<thead>
<tr>
<th>Project Health</th>
<th>Estimated Award</th>
<th>Completion %</th>
<th>Owner(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>On Schedule, Low Risk</td>
<td>4/3/20 (441 days)</td>
<td>0</td>
<td>Jamie Abidiwan-Lupo, Shari Shor</td>
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**Description:** Cloud Collaboration with CMS, DoD, HHS, and NIH

<table>
<thead>
<tr>
<th>Court Security Officer Services</th>
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</thead>
<tbody>
<tr>
<td>Project Health</td>
</tr>
<tr>
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**Description:** Find the best court security officer

<table>
<thead>
<tr>
<th>Court Security Officer’s (CSO) Program</th>
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<tbody>
<tr>
<td>Project Health</td>
</tr>
<tr>
<td>N/A: No value was provided.</td>
</tr>
</tbody>
</table>
Manage your Acquisition Package: Project Center

### Court Security Officer’s (CSO) Program

**Project Health**
- N/A: No value was provided.

**Estimated Award**
- 1/7/19 (~11 days)

**Completion %**
- 8

**Owner(s)**
- Kelly Robinson

**Description:**
- provide all necessary personnel (management, supervision, and administrative support), and services to maintain the United States Marshals Service Court Security Officer’s (CSO) Program.

#### Milestones

<table>
<thead>
<tr>
<th>Milestone</th>
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<th>Description</th>
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<th>Assigned By</th>
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<td>2</td>
<td>1/16/19</td>
<td>Complete Procurement Package</td>
<td>Kelly Robinson</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>BPA to include Interpretation SOW</td>
<td>Kelly Robinson</td>
<td></td>
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<tr>
<td>3</td>
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<td>Acquisition Plan</td>
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<td>Evaluation Plan</td>
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<td>5</td>
<td></td>
<td>J&amp;A</td>
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Manage your Acquisition Package: Project Center

**Court Security Officer's (CSO) Program**

**Project Health**

- **N/A**: No value was provided.

**Estimated Award**

- 1/7/19 (~11 days)

**Completion %**: 8

**Owner(s)**: Kelly Robinson

**Description**: provide all necessary personnel (management, supervision, and administrative support), and services to maintain the United States Marshals Service Court Security Officer’s (CSO) Program.

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<tr>
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<td>🗂</td>
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<td>Kelly Robinson</td>
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<td></td>
<td>12/3/18</td>
<td>Kelly Robinson</td>
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<tr>
<td>⚡️</td>
<td>This One</td>
<td></td>
<td>1/16/19</td>
<td>Kelly Robinson</td>
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**Manage your Acquisition Package: Project Center**

### Court Security Officer's (CSO) Program

**Project Health**
- **N/A**: No value was provided.

**Estimated Award**
- 1/7/19 (11 days)

**Completion %**
- 8

**Owner(s)**
- Kelly Robinson

**Description**: provide all necessary personnel (management, supervision, and administrative support), and services to maintain the United States Marshals Service Court Security Officer's (CSO) Program.

### Team Member Table

<table>
<thead>
<tr>
<th>Person</th>
<th>Team Lead</th>
<th>Role</th>
<th>Access</th>
<th>Remove</th>
</tr>
</thead>
<tbody>
<tr>
<td>Andrea Azarcon Heller <a href="mailto:andrea.azarcon@gsa.gov">andrea.azarcon@gsa.gov</a></td>
<td></td>
<td>Program Manager</td>
<td>Can View</td>
<td></td>
</tr>
<tr>
<td><a href="mailto:calvin.mitchell@gsa.gov">calvin.mitchell@gsa.gov</a> <a href="mailto:calvin.mitchell@gsa.gov">calvin.mitchell@gsa.gov</a></td>
<td></td>
<td>Contracting Officer</td>
<td>Can Edit</td>
<td></td>
</tr>
<tr>
<td>Kelly Robinson <a href="mailto:kelly.robinson@gsa.gov">kelly.robinson@gsa.gov</a></td>
<td></td>
<td>Contracting Officer</td>
<td>Is Owner</td>
<td></td>
</tr>
<tr>
<td>Tanika Jenkins <a href="mailto:tanika.jenkins@gsa.gov">tanika.jenkins@gsa.gov</a></td>
<td></td>
<td>Contracting Specialist</td>
<td>Can Edit</td>
<td></td>
</tr>
</tbody>
</table>

**Team**
Manage your Acquisition Package: Document Library

Where can I find an expert curated document templates and examples for my phase of the acquisition lifecycle?

Text search to easily find curated examples across 500+ documents

Download as *.PDF and/or MS Word format

Examples include: requirements document, IGCE, source selection, QASP, limited sources justification, market research, source selection plan and more...

Filter by 52 document types, agency, acquisition phase, format, contract type

Easily contribute your examples
Manage your Acquisition Package: Document Library

Welcome to the Document Library - share your templates and sample documents!

The Document Library contains samples, templates, and examples of a broad set of acquisition documents from all stages of the acquisition lifecycle. Save documents you can use for your acquisition package to the Project Center or download documents directly to your desktop. Do you have a sample document or carefully crafted template that other acquisition professionals could benefit from? Add it to the Library! On the top left of this screen, you will find a button labelled "Contribute." The more great work you share, the better the library will become.

**Displaying 1-25 of 1037 documents.**

**Business Management Support Services - Organizational Support**

The Contractor shall provide all services necessary to provide Business Management Support Services. These services are in support of the missions and requirements of the United States Coast Guard (USCG) Command, Control, Communication, Computer, and Information Technology C4IT Service Center (C4IT SC) Business Operations Division (BOD). Services may include: Strategic Planning and Organizational Transformation Support, Program/Project Support and Budgetary Planning, Program/Project Integration, Governance, Process, Workforce, and Budgetary Planning, Consulting Services, Facilitation Services, Survey Services, Lean Six Sigma and Continual Process Improvement Consulting Services. These services shall support the missions and requirements of the BOD as well as other components of the C4IT Service Center.

<table>
<thead>
<tr>
<th>Document Type</th>
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<td>Contract Type</td>
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<tr>
<td>Acquisition Planning</td>
<td>Non-specific</td>
<td></td>
</tr>
</tbody>
</table>

- 4 years ago
- 381 views
- 100+ downloads
Manage your Acquisition Package: Document Library

**Agile Training**

The overall objective of this Task Order is to inform IAE/CAP teams on how to use an Agile approach, specifically Scrum, to design, develop, architect, and implement large scale and complex enterprise systems across a multitude of stakeholders and personas.

<table>
<thead>
<tr>
<th>Document Type</th>
<th>Format</th>
<th>Agency</th>
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<tbody>
<tr>
<td>Performance Work Statement (PWS)</td>
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<tr>
<td>Acq. Stages</td>
<td>Contract Type</td>
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<tr>
<td>Requirements Determination</td>
<td>Non-specific</td>
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</tbody>
</table>

4 years ago  

268 views  

80+ embeds

---

**AGILE TRAINING AND COACHING**

9.0 PERFORMANCE WORK STATEMENT:

9.1 OVERARCHING OBJECTIVES

Agile refers to the working philosophy and organizational cultural change as expressed in the Agile Manifesto and Agile Principles (http://agilemanifesto.org/), most appropriate for the development of large, complex information technology systems.

Agile includes several different frameworks in its approach. For the purposes of this TO, the Agile
What (if any) other examples might be out there for this type of acquisition?

A searchable archive of over 279k electronic Requests for Quote (RFQ) /Proposal (RFP) submitted to eBuy Open

Text search by RFQID, RFQ description or title to easily find relevant examples

Includes the actual attached RFQs and RFPs for your review and download

Filter by Buyer Agency, Schedules, Schedule Names, SINS, SIN Names, Status, and Date range

Records go back to October 2013 and are constantly being updated
Where can I engage with the people, communities, and topics of interest to me?

A news feed to listen to the pulse of the people on the Acquisition Gateway

Amplify insight beyond your immediate network

Use your expertise to can create and assign posts to groups in the nearly 15k strong community

Topic areas for the 10 categories and also many relevant hot topics like: Data Centers, Building Maintenance, and more

Know that your posts are accessible to a Federal-only audience
Join the Community:
Community Discussions

Activity Feed

Have something to share?
Post a question or discussion topic in one of the community groups!

brad.demers@gsa.gov commented on a post

Rachel Gillerlain posted in Best In Class (BIC)
Thursday, January 17, 2019 - 5:31 PM

Check out the latest BIC list!
Hi everyone! Check out the latest version of our Best-in-Class list which includes definitions of OMB's spend under management tiers on the second page. FY19 additions to the list of BIC-designated solutions include the Global Supply Requisition Channel, the COMSATCOM Program, NITAAC CIO-SP3, and both STARS II.

Attachments: BIC List with BIC-SUM definitions_1.15.2019-1547649379.pdf

3 Found this Helpful

1 Reply

Kelly Robinson

About
Title: Program Manager
Agency: General Services Administration
Office: FAS

Groups
View All
How can I find all the expert articles, tools, data, and resources for a single category?

Newly redesigned hallways (one per Category)

Filter your results by sub-hallways

All articles are prefiltered in one place with comments and last viewed

Discussions tab brings in relevant community data

Links to custom data sources available only on the Acquisition Gateway
Discover Guidance by Category
The Ten Hallways

DISCOVER GUIDANCE BY CATEGORY

*What to buy, Where to buy, How to buy it*

- Market intelligence
- Transactional platforms
- Best-in-class buying practices
- Tools, templates, data

Facilities & Construction
Human Capital
Industrial Products & Services
Information Technology
Medical
Office Management
Professional Services
Security & Protection
Transportation & Logistics Services
Travel

Targeted information for content focused only on that category:

- Expert articles
- Best-in-class practices
- Tools, templates, data
Where can I find searchable advice before buying specific goods or services?

Presents formerly disparate data in a single structured and searchable way

Focused on a specific goods or services in high demand

Find choices and vendors you were previously unaware of

Export your results as a *.csv

*If you have data you want presented and shared in this way please let us know...*
Let GuardFinder simplify your next protective services buy! Select labor categories, clearance level, business size, and location to compare solution providers.

<table>
<thead>
<tr>
<th>Contract #</th>
<th>Vendor Name</th>
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<tbody>
<tr>
<td>GS07F0230T</td>
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<tr>
<td>GS07F0303M</td>
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<td>GS07F0622N</td>
<td>AMERICAN SECURITY PROGRAMS, INC</td>
</tr>
<tr>
<td>GS07F0512V</td>
<td>B O S SECURITY, INC.</td>
</tr>
</tbody>
</table>
Find providers by goods or services

Established by OMB, the IT Workstations Category Team developed Government-wide Strategic Solutions (GSS) for desktops and laptops. Using the configuration details in the GSS workstation specifications and pricing data from legacy Version 2 (V2) and new Version 3 (V3) we created the Laptop Desktop Finder to help acquisition professionals make pricing and market research evaluations. Compare workstation specs and explore how memory, OS, and accessory selection impact configuration prices.

HP - GSS V3 Desktop Small Form Factor (SFF) - Army

Manufacturer: HP
Configuration: GSS V3 Desktop Small Form Factor (SFF)
Operating System: Hard Drive Loaded w/ 64-bit Win-10 AGM w/ Credential Guard
Preconfigured
Contractor Name: HPI Federal LLC

Solution: Army CHESS
Price: $613.00
RAM: 8GB - 64GB, DDR4
Weight: Not Listed
Find providers by goods or services

Welcome to the Acquisition Innovation Hub!

Here you will find new and modern acquisition samples, practices, and tools to improve how the government buys professional, IT, and digital services.

For more information about these resources, contact agency designated Acquisition Innovation Advocates (AIA).

Share your acquisition innovation stories and ideas at ofpp.public@omb.eop.gov.

Featured

- Acquisition Innovation Advocates (AIA) Directory
- Acquisition Innovation Advocates (AIA) Tips At A Glance
- Acquisition Innovation Advocates (AIA) Council Meeting Notes

Resources

- Acquisition Innovation Course Finder
- Open Opportunities
- DHS Procurement Innovation Lab (PIL)
- TechFAR Hub