



JETS

Factor 4, Oral Presentation

Evaluation Report

7/20/2015

This document contains two pages for each offering contract considered under Factor 4, Oral Presentation. The first page provides the overall factor-level rating assigned by the team in consensus, and the rationale for the rating. The second page shows the three individual evaluator scorings that were done before the consensus discussion, and is provided for the information of the selecting official.

Amenable to the solicitation, the overall factor-level rating is an assessment of the Government's offering contractor understands the requirement, proposes a sound approach, and will be successful in performing the work, based on the oral presentation. If it not a critique of how well the offering contractor answered the questions. No attempt was made to come to consensus on the ratings for each question; rather, the consensus was reached only for the factor-level rating. For each question, the ratings were assigned on a continuum, from the low end of LOW to the high end of HIGH. For the factor-level rating, the rating was an absolute LOW, SOME, or HIGH confidence.

As always, a decision cannot be made on the basis of factor-level ratings alone, as those ratings are only guides for intelligent decision-making. Any decision must reach to the substantive reasons or rationale for the rating.



CONSENSUS EVALUATION

Company 1

Based on its oral presentation, the Government has **SOME CONFIDENCE** that this offering contractor understands the requirement, proposes a sound approach, and will be successful in performing the work.

- While some push for reducing documentation, there was a focus on documentation for government — an overemphasis on documentation.
- Understanding flexibility in teams, portfolio management, work on different programs at different times — a positive.
- Focus on training across company enhances multi-skilled staff and teams.
- Presentation glossed over importance of users and local IT in deployments; potential overreliance on planning rather than experimenting.
- Solid understanding of CI/CD toolset.
- Some level of technical and process ability, but didn't invite a high confidence level
- Demonstrated reasonable understanding of processes and tools to execute, but overemphasized Government constraints on execution.
- Well-articulated process but likely not a perfect fit for USCIS's intended direction.



Individual Evaluator Assessments

Company 1

1. The CIO wants nightly or more frequent deployments. What would you expect in the current environment to enable that frequency of deployments?

L	S	H
	x x x	

2. How do you manage differently for a portfolio versus a program?

L	S	H
	x x	x

3. A product you're managing in your portfolio operates on outdated, proprietary technology with significant technical debt. The product faces several POAMs and 508 challenges; however there is no will on the part of the product owner to alter the application. What is your strategy for running the project?

L	S	H
	x x x	

4. How will you support bidirectional transparency?

L	S	H
	x x	x

5. How will you support decommissioning of systems within your portfolio?

L	S	H
	x x x	

6. Given the increase in data and processing as the USCIS mission and approach evolves over time (for example, such as DAPA and DACA) and as systems evolve over time, how do you plan to evolve the technical expertise of your team?

L	S	H
	x	x x

7. The USCIS customer base for a product within your JETS portfolio works in 90 field offices across the country. That product is facing a mandated hardware, software, cabling, network and process upgrade over the next three months with hard deadlines tied to the OIT budget. Your travel budget has just been reduced to zero. What do you do?

L	S	H
	x x x	

Overall Factor Rating

L	S	H
	x x x	



CONSENSUS EVALUATION

H

Company 2

Based on its oral presentation, the Government has **HIGH CONFIDENCE** that this offering contractor understands the requirement, proposes a sound approach, and will be successful in performing the work.

- Balanced tooling with people; recognized the importance of both.
- Entire presentation was professional, strong team throughout, gave high confidence.
- Value stream very useful is achieving automation and DevOps processes.
- Liked the use of loosely-coupled design pattern for build platform.
- Impressive discussion on blockers and seven deadly wastes.
- Focus on entire delivery pipeline instead of just development work stream is a positive.
- Use of interface driven development decreases technical debt by involving users early in the process.
- Translating technical debt to business values allows product owners to prioritize.
- Reducing cycle times by starting at interface level was a positive.
- Matching strategy to personality — a good move in helping product owners in prioritizing.
- Addressing multiple means of strategies in decommissioning, may or may not include technology decommissioning, was positive.



Individual Evaluator Assessments

Company 2

	L	S	H
1. The CIO wants nightly or more frequent deployments. What would you expect in the current environment to enable that frequency of deployments?			x x x

2. How do you manage differently for a portfolio versus a program?			x x x
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3. A product you're managing in your portfolio operates on outdated, proprietary technology with significant technical debt. The product faces several POAMs and 508 challenges; however there is no will on the part of the product owner to alter the application. What is your strategy for running the project?		x	x x
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4. How will you support bidirectional transparency?			x x x
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5. How will you support decommissioning of systems within your portfolio?		x	x x
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6. Given the increase in data and processing as the USCIS mission and approach evolves over time (for example, such as DAPA and DACA) and as systems evolve over time, how do you plan to evolve the technical expertise of your team?		x x x	
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7. The USCIS customer base for a product within your JETS portfolio works in 90 field offices across the country. That product is facing a mandated hardware, software, cabling, network and process upgrade over the next three months with hard deadlines tied to the OIT budget. Your travel budget has just been reduced to zero. What do you do?		x x	x
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	L	S	H
Overall Factor Rating			x x x



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CONSENSUS EVALUATION

Company 3

Based on its oral presentation, the Government has **LOW CONFIDENCE** that this offering contractor understands the requirement, proposes a sound approach, and will be successful in performing the work.

- Good focus on open communication
- Scrumban explanation was not persuasive, maybe even wrong in parts, and did not give confidence
- A good example of openness: client going into estimating session
- This contractor won't lead us, push forward
- Presentation did not provide a complete understanding or feeling of confidence
- Automated testing mentioned as part of DevOps as different from Agile, causing concern
- A number of key concepts were not defined, or defined incorrectly
- The presentation did not include discussion about prioritization and business values
- Focus on attacking bottlenecks is an important continuous improvement method, but is not a substitute for portfolio management



Individual Evaluator Assessments

Company 3

	L	S	H
1. The CIO wants nightly or more frequent deployments. What would you expect in the current environment to enable that frequency of deployments?	x x x		
2. How do you manage differently for a portfolio versus a program?	x	x x	
3. A product you're managing in your portfolio operates on outdated, proprietary technology with significant technical debt. The product faces several POAMs and 508 challenges; however there is no will on the part of the product owner to alter the application. What is your strategy for running the project?		x x x	
4. How will you support bidirectional transparency?	x x	x	
5. How will you support decommissioning of systems within your portfolio?	x x	x	
6. Given the increase in data and processing as the USCIS mission and approach evolves over time (for example, such as DAPA and DACA) and as systems evolve over time, how do you plan to evolve the technical expertise of your team?	x	x x	
7. The USCIS customer base for a product within your JETS portfolio works in 90 field offices across the country. That product is facing a mandated hardware, software, cabling, network and process upgrade over the next three months with hard deadlines tied to the OIT budget. Your travel budget has just been reduced to zero. What do you do?	x	x x	

Overall Factor Rating

L	S	H
x x	x	