

On-the-Spot Consensus Evaluation Report

Quoter: ABC Comp
Date of Evaluation: 8/14/2019
Evaluators: TBD

Evaluation Factor	Confidence Rating		
Demonstrated Prior Experience	Low	SOME	High

Technical Approach Rationale

<p><u>Raises Expectation of Success:</u></p> <p>Q1</p> <ul style="list-style-type: none"> Roadmap example demonstrates an understanding of supporting/contemplating existing teams (pg. 1). Understanding of the breadth of SMEs needed on the team (cyber, industrial control systems, electrical grid, etc.) Working familiarity w/ XXXX crisis action workflows, processes and analysis supporting priority initiatives. <p>Q2</p> <ul style="list-style-type: none"> Actual experience developing analytic tools for XXXX’s cloud environment Understands the gaps and challenges that DHS Component and XXXX faced creating a shared analytic environment. (pg. 4). Experience deploying on high side, data with various handling caveats (pg. 4) <p>Q3</p> <ul style="list-style-type: none"> Familiarity with SSA and NIPP construct (pg. 6). 	<p><u>Lowers Expectation of Success:</u></p> <ul style="list-style-type: none"> Stated metrics/timelines, accuracy, periodicity, adoption, etc.) were generic and also more related to strategy not data science (pg. 2). While the response spoke to outcomes, it did not address the data science process to attain those outcomes and was overly reliant on preceding familiarity (IC, CATCH) (pg. 2/3) Examples of data sets discussed to inform/impact XXXX were not compelling (USCG, FDA data sets). (pg. 3). Chart on pg. 2 is qualitative to the point of not being useful, not well received when the company negatively presents “other teams” when proposing for work that requires strong partnerships/relationships to succeed. <p>Q2</p> <ul style="list-style-type: none"> Only offered 4 examples, 2 within XXXX, indicates potentially limited experience in this area Limited experience discussed navigating the federal ATO process or the DHS ATO process No discussion of user centric design/human centered design. Cloud migration experience appears lacking. <p>Q3</p>
---	---

Source Selection Information -- See FAR 2.101 and 3.104

	<ul style="list-style-type: none">• Examples provided were not robust or complex, not at the scale of the paradigm shift. (PPD-8, PPD-21, NISAC Forum, Strategy and planning ESC (pg. 5)• The response did not indicate an understanding of the scope of the XXXX. It presented underwhelming evidence of how the contract would support the nature of the XXXX partnerships cross-sector initiatives and paradigm shifts. (pg. 5/6)
<p>Other Observations (<i>if any</i>)</p> <ul style="list-style-type: none">•	