

**Concept Card**  
**CFQN 001 Category Management Credential (Federal)**

*Last Modified 10/10/2024*

<b>Description</b>
Upon successful completion of this credential, participants will acquire the ability to proficiently identify the concepts, principles, and functions integral to category management. This introductory-level training asset has been meticulously crafted to provide a comprehensive foundation for the category management community. The program delves into essential aspects such as processes and practices, governance and regulatory structures, and fundamental terminology. It is tailored for individuals with limited or no prior experience or exposure to category management, ensuring a solid initiation into this field.

<b>Target Audience</b>
Category Management targets federal agencies, departments, and individuals involved in procurement. It aims to enhance efficiency, standardize processes, and foster collaboration between the government and industry partners for improved overall procurement effectiveness.

<b>Requirements</b>		
ID	Title	Delivery Method
<a href="#">FCL-CM-2500</a>	Category Management 101	Online Training (OLT)
<a href="#">FCL-CM-2221</a>	New Entrant Initiatives & Policy	Online Training (OLT)
<a href="#">FCL-CM-2506</a>	SBLA & Procurement Equity Tool Overview	Online Training (OLT)
<a href="#">FCL-CM-2218</a>	CM & Demand Management	Online Training (OLT)
<a href="#">FCL-CM-2226</a>	Market Research Data & Tools	Online Training (OLT)
<a href="#">FCL-CM-2501</a>	Goals of Category Management	Online Training (OLT)
<a href="#">FCL-CM-2502</a>	Implementing Category Management	Online Training (OLT)
<a href="#">FCL-CM-2503</a>	Updating Your Agency's Contract Inventory	Online Training (OLT)
<a href="#">CFQN 001</a>	Capstone Assessment	Online Training (OLT)

<b>Additional Credential Information</b>	
<b>Expiration</b>	5 years from date earned.
<b>Availability</b>	All
<b>Continuous Learning Points</b>	9
<b>Deployed Date</b>	2/21/2024
<b>ACE Recommended Credits</b>	N/A

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**Notes**

- Predecessor Courses completed before October 1, 2022, may not be used to complete credential requirements.
- Expected Time to complete this credential is 9 hours
- All students must have a DAUID.
- Enroll in a Credential through the FAI CSOD

Apply for this [Credential](#)