



Concept Card

CFQN 001 Category Management Credential (Federal)

Last Modified 11/15/2024

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Description
Upon successful completion of this credential, participants will acquire the ability to proficiently identify the concepts, principles, and functions integral to category management. This introductory-level training asset has been meticulously crafted to provide a comprehensive foundation for the category management community. The program delves into essential aspects such as processes and practices, governance and regulatory structures, and fundamental terminology. It is tailored for individuals with limited or no prior experience or exposure to category management, ensuring a solid initiation into this field.

Target Audience		
Category Management targets federal agencies, departments, and individuals involved in procurement. It aims to enhance efficiency, standardize processes, and foster collaboration between the government and industry partners for improved overall procurement effectiveness.		
Requirements		
ID	Title	Delivery Method
FCL-CM-2500	Category Management 101	Online Training (OLT)
FCL-CM-2221	New Entrant Initiatives & Policy	Online Training (OLT)
FCL-CM-2506	SBLA & Procurement Equity Tool Overview	Online Training (OLT)
FCL-CM-2218	CM & Demand Management	Online Training (OLT)
FCL-CM-2226	Market Research Data & Tools	Online Training (OLT)
FCL-CM-2501	Goals of Category Management	Online Training (OLT)
FCL-CM-2502	Implementing Category Management	Online Training (OLT)
FCL-CM-2503	Updating Your Agency's Contract Inventory	Online Training (OLT)
CFQN 001	Capstone Assessment	Online Training (OLT)

Additional Credential Information	
Expiration	5 years from date earned.
Availability	All
Continuous Learning Points	8.5**
Deployed Date	2/21/2024



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ACE Recommended Credits	N/A
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Notes
<ul style="list-style-type: none">● Predecessor Courses completed before October 1, 2022, may not be used to complete credential requirements.● Expected Time to complete this credential is 9 hours.● ** The CLPs assigned to this credential are based on estimated average completion times across all participants and may be adjusted following course updates or collective completion data. Individual completion times do not affect CLP values.● All students must have a DAUID.● Enroll in a Credential through the FAI CSOD.● Latest Version: 1.0