



OFPP's Newly Launched InReach Initiative

May 2, 2019 Curtina Smith





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Within the last 2-3 years, what work-related accomplishment are you most proud of?



Have you shared that story or practice?

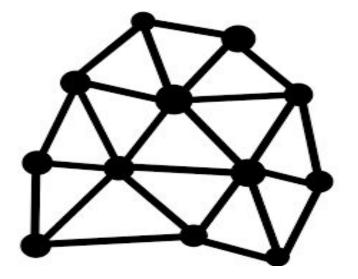


What has prevented you from sharing that story or practice?

Goals

- Awareness
 - Policies
 - Tools
 - Best practices
- Engagement
 - Policy development process
 - Developing tools and resources
 - Sharing success stories and lessons learned

#provide better products and achieve even greater success



Project

InReach



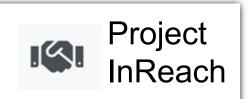
Project InReach Hub

(aka Acquisition Compass)

- Awareness
 - Crosswalk of:
 - OFPP policy documents
 - Supporting tools
 - Training courses
 - Successful practices

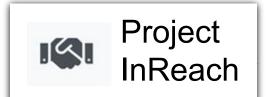
Engagement

- Inreach opportunities
 - Open Opps
 - Policy Open House





- Acquisition Compass
 - Policies
 - Tools
 - Resources
 - Training
 - Successful practices



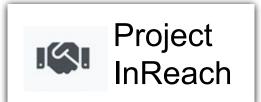
- OFPP
 - Developing and populating the hub/acquisition compass
 - Keeping info on the hub/acquisition compass up-to-date
 - Offering engagement activities thru the hub
- Acquisition workforce
 - Share info about Project InReach and participate in Project InReach Activities
 - Share what worked for you



Log into the Acquisition Gateway

https://hallways.cap.gsa.gov/app/#/gate way/ofpp-hub





Be a part of the campaign

Contribute

Share

Promote

the Project InReach Hub

Questions

Want to provide feedback? Join us for a usability session by emailing: *gateway@gsa.gov*

New Gateway Features / Coming Soon!

New in the Acquisition Gateway



3



- Customize your IGCE labor rate: You spoke we listened! You can now customize the CALC rate you input for the labor category in the IGCE tool. This should help make those pesky IGCE's a little more manageable.
- Manage the frequency of your email notifications: Too many emails? You are now able to manage the frequency of your email notifications with the option for a daily digest instead of immediate. To find this feature, log in, navigate to the nav bar under your profile picture and select 'Manage Notifications'.
- **404 / 401 error message UI:** New and improved content is now visible when you land on either a 404 or 401 error message. Hopefully, this content will help you better find what you were looking for and bring a smile too! We don't want you to have a 'ruff' day when using the Gateway.
- Enhanced IGCE export: When downloading your IGCE, you'll soon be able to see 'behind the curtains' on what formulas were used to calculate your values.

Coming Soon - Sneak Peek!



- Earn CLPs: Looking to enhance your knowledge while earning CLPs?! Soon you will be able to read select articles, take a quiz, and voila earn CLPs. We can't think of a better win-win situation for you.
- Follow a Hub or Hallway: Want to know when new articles are added or information is updated in a Hub or Hallway of interest? Well soon, you'll be able to 'follow' Hubs or Hallways and those updates will appear in your Community Newsfeed page.
- Notifications Icon: Be on the lookout for a new icon in your nav bar! You'll start to see your email notifications consolidated into a drop down from the nav bar for easy access.





Acquisition Gateway University Spring FY19

When? April 22, 2019 - May 3, 2019

What is it? Daily virtual webinars from 1 - 2 pm ET. Each session offers 1 Continuous Learning Point.

Gateway U will benefit you if:

- You have recently heard about the Acquisition Gateway and want to explore it
- You are in search of a one-stop-shop for your acquisitions needs
- You've seen a demo, and want to learn more about the newest and most popular features

How do I Register? Go to this registration link: https://gsasolutionssecure.gsa.gov/GatewayUniver sity

It is also posted on the Acquisition Gateway.



Starting on Monday, April 22, 2019 through Friday May 3, 2019 GSA FAS is hosting **Acquisition Gateway University** to increase awareness of the resources on the Acquisition Gateway. Register for classes here:

The Acquisition Gateway provides acquisition professionals with the tools and digital services to make acquisition great.

Please register on max.gov and log into the **Acquisition Gateway** beforehand so you can follow along during the demos.

What?

Take part in live demos, interactive learning, and "deep dives."

Who?

Contracting Officers to Program Managers; Come join a growing number of your Federal colleagues whose go-to acquisition hub is the Acquisition Gateway.

Why?

You'll **earn CLPs** while also understanding how the Acquisition Gateway resources can benefit you in acquisition planning, market research, peer collaboration, and more!

Gateway University will benefit you if:

- You have recently heard about the Acquisition Gateway and want to explore it
- You are in search of a one-stop-shop for your acquisitions needs
- You've seen a demo, and want to learn more about the newest and most popular features

The Gateway Team is here to help! If you have questions about these events or the Acquisition Gateway, please contact us at gateway@gsa.gov

Acquisition Gateway University Schedule

Monday	Tuesday	Wednesday	Wednesday Thursday						
Week One									
<u>Day 1: April 22,</u> <u>2019</u>	<u>Day 2: April 23,</u> <u>2019</u>	<u>Day 3: April 24,</u> <u>2019</u>	<u>Day 4: April 25,</u> <u>2019</u>	<u>Day 5: April 26,</u> <u>2019</u>					
Acquisition Gateway 101 Get a high level overview of the Acquisition Gateway and category management Time: 1-2pm ET	Pricing Tools Learn how to use the pricing tools on the Acquisition Gateway to improve your work Time: 1-2pm ET	Wireless RFQ Tool & Cost Savings Calculator See a live demo of how to use the Wireless RFQ Tool & Cost Savings Calculator, with the most current upgrades Time: 1-2pm ET	The IGCE Tool See a live demo of how to use the IGCE creation tool, with the most current upgrades Time: 1-3pm ET	Developing SOWeet Requirements Learn how you can use tools on the Acquisition Gateway like Document Library, eBuy Open, and Community to develop an SOW and better requirements for your acquisition Time: 1-2pm ET					
		Week Two							
Day 6: April 29, 2019 Elements of a QASP While there's no standard format for a QASP, there's definitely things you want to include and account for. Learn what those things are and best practices in this demo.	Day 7: April 30, 2019 Market Research A live demo on the best Gateway tools and resources to use for the market research phase of your acquisition Time: 1-2pm ET	Day 8: May 1, 2019 Community Discussions- Best Practices & More! See a live demo of how to use the Community app, with the most current upgrades Time: 1-2pm ET	Day 9: May 2, 2019 OFPP's Newly Launched InReach Initiative Learn about new OFPP initiatives like InReach Time: 1-2pm ET	Day 10: May 3, 2019 Steps to Performance Based Acquisition Like a magic formula these steps can help you do performance based acquisition Time: 1-2pm ET					



5 Reasons Why YOU Should Be On Community!

- 1. You Can Connect With Over 23,000 Of Your Best Acquisition Friends
- 2. You Can Earn Badges (And Bragging Rights) For Your Friends To See
- 3. You Can Stay Up-To-Date On EVERYTHING Acquisition and Category Management Related
- 4. You Can Create Private Groups
- 5. You Can Contribute And Build Better Acquisitions

Through Community, you can educate and learn from others like you and build a better acquisition...community!

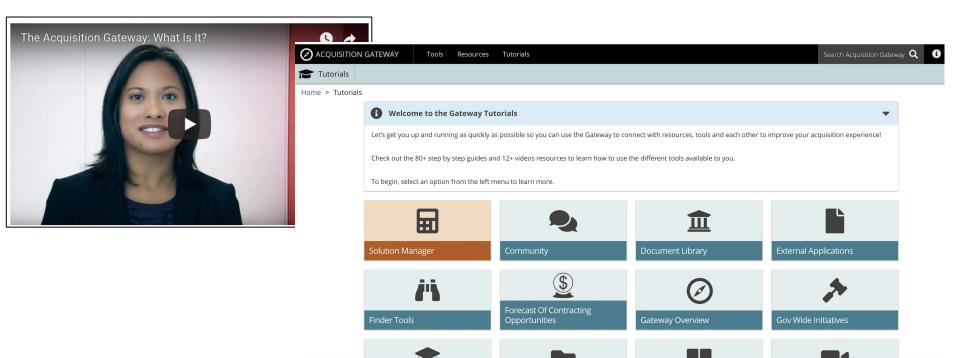
Check us out: https://hallways.cap.gsa.gov/app/#/communities

On demand help...

Email gateway@gsa.gov

Answered by the National Customer Service Center and escalated as required

- Video overview of the Acquisition Gateway
- Help with login (video with instructions)
- Self-serve tutorials for apps



- Log in and explore at https://hallways.cap.gsa.gov.
- Share it with your acquisition coworkers.
- Volunteer for a usability test to provide feedback directly to the team that impacts the Gateway's functionality and design at gateway@gsa.gov
- **Contribute** to Document Library or Solutions Finder
- Join conversations in Community
- Use the "Give Feedback" button to submit ideas on how to improve the Gateway.
- Schedule a demo for your team! (email stakeholdermgt@gsa.gov)

Contact Information hallways_site_manager@gsa.gov



Product / Team	Name	Email
Solutions Finder Project Center Document Library	Daniel Kim	daniel.kim@gsa.gov
eBuy Open	John Burke	john.burke@gsa.gov
Prices Paid Portal	Alvin Sears	P3@gsa.gov
Community	Katie Globig	kathryne.globig@gsa.gov
Forecast of Contracting Opportunities Tool	Yolanda Johnson Nadine McCoy	yolanda.johnson@gsa.gov & nadine.mccoy@gsa.gov
Gateway Marketing and Communications	Andrea Azarcon Heller	andrea.azarcon@gsa.gov
Category Management	Andrea Azarcon Heller, Craig Chavez	cm_pmo@gsa.gov
Gateway Demo Scheduling	Kelly Robinson	stakeholdermgt@gsa.gov
Usability Testing	Katie Globig	gateway@gsa.gov
Twitter	@Acq_Gateway	https://twitter.com/Acq_Gateway





Thank You!

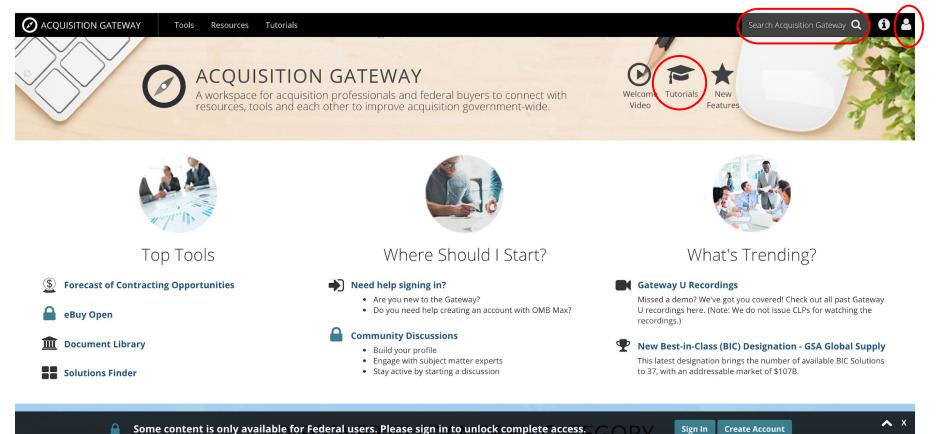
Appendix

The Gateway's most

used tools



Tutorials Keyword Search Profile



Guidance to help you set up your account on the Gateway

Trending topics on the Gateway



Keyword search Furniture Finder Guardfinder Laptop Desktop Finder

Find Best-in-Class solutions Category Management repository Category Management dashboards



Articles, solutions, resources, and training / events organized by the 10 Categories...





• • • •

View All Additional Resources

Other Additional Resources:

- Green Procurement Compilation
- Forecast of Contracting Opportunities Tool
- Acquisition Podcasts & Videos





ACQUISITION GATEWAY UNIVERSITY

A two week series of acquisition-focused webinars from January 22 -February 1, designed to help you get the most from the Acquisition Gateway. Learn More ►

Acquisition Gateway

Acquisition Gateway

ACQUISITION GATEWAY Tools Resources

Search Acquisition Gateway **Q**

TRAINING & EVENTS

Acquisition Gateway University!

Tuesday, January 22, 2019 - Friday, February 1, 2019 (1:00 PM - 2:00 PM - EST)



Sign Up for Live DPA Webinar on the Building Maintenance and Operations (BMO) Strategic Sourcing Solution.

Thursday, January 24, 2019 (1:00 PM - 3:00 PM - EST)

Location: This webinar will be broadcast live.

Description:

Join us for this convenient, information-packed Delegation of Procurement Authority (DPA) webinar to learn about the BMO strategic sourcing solution and start using it! You can earn two CLPs for attending.

The BMO solution:

- Is comprehensive and flexible
- Covers an array of high-demand services: HVAC maintenance, electrical maintenance, janitorial services, grounds maintenance, and many more
- Is an open-market, multiple-award indefinite-delivery/indefinite-quantity (MA-IDIQ), governmentwide contract vehicle

Tutorials

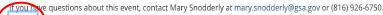
Attend this event if you're a:

- Contracting Officer (each warranted CO may be issued a DPA and then authorized to use the BMO contract)
- Contracting Officer's Technical Representative (COTR)
- Federal technical expert
- Federal employee who works with building-maintenance contracts

There is no charge for this training. To register, you must have a .mil or .gov email address. This event is open to government employees only.

Register today!

Less 🔺



IGCE Tool

ACQUISITION GATEWAY	Tools Resources Tutorial	ls		Search Acquisition Gateway Q	
🐼 IGCE (Independent Governmen	t Cost Estimate)				
Hide Welcome Message					
Independent Governmen	t Cost Estimate				•
still be here and to use them you wi labor rates from the CALC Tool, you travel, materials), including the addit	ll need to edit them, make any ne can now easily build up your owr ion of a Materials & Subcontract (M	eded changes to match the new format, and r n labor rates by selectively adding indirect cos M&S) rate. All of these new capabilities are fully	nost importantly, save the file again to its to base labor rate(s) you enter yours / exportable into an Excel worksheet for	gnificant upgrades have been made as of June 2018. All of your files shou match the updated structure. What's new? In addition to using fully loade self. Also, you can now selectively add indirect rates to nonlabor items (e. further customization to match your specific procurement scenario. And ughts and suggestions in our Community App here .	ed .g.
New IGCE					
			≡		
Agency	AGENCY FOR INTERNATIONAL DEVELOPMENT	Contracting Vehicle			
Period of Performance	October 1, 2018 to September 3 2020	30, Created Date	June 12, 2018		
Created By	kelly.robinson@gsa.gov				

Acquisition Gateway



IGCE Tool

Choose Agency Choose Contracting Vehicle Estimates for each period	CQUISITION GATEWAY	ols Resources Tutorials							Search Acqu	isition Gateway	Q E
Estimates for each period Base Period Period of Performance Start Period of Performance Start Pringe Benefit % Overhead % Material & Subcontracting % General & Administrative % Pee/Profit % Add a new row Labor Category ① Rate Table ② Source ③ Fringe Benefit ② Cverhead ③ General & Administrative ④ Fee/Profit ③ Rate Table ③ Source ④ Fringe Benefit ③ Cverhead ④ Administrative ④ Fee/Profit ④ Rate/Hr ④ Unit ④ Ffe/Hours ③ Source Add a new row OTHER DIRECT COSTS (ODC) ④ Add a new row	Agency 🗿										
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OTHER DIRECT COSTS (ODC) 🛛 O Add a new row		\$								\$0.00	Ŵ
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			Material & Subco	ntracting 👔	General & Adminis	trative 👔	Fee/Profit	Cost			

Conduct Market Research: Solutions Finder





What existing government-wide contract vehicles can I use for my agency in this category?

See what solutions are available

Filter by what is available to your <u>agency</u>, <u>solution type</u>, <u>program type</u>, and <u>category</u>

Do a keyword search across all solutions

Side-by-side comparison of up to 4 solutions

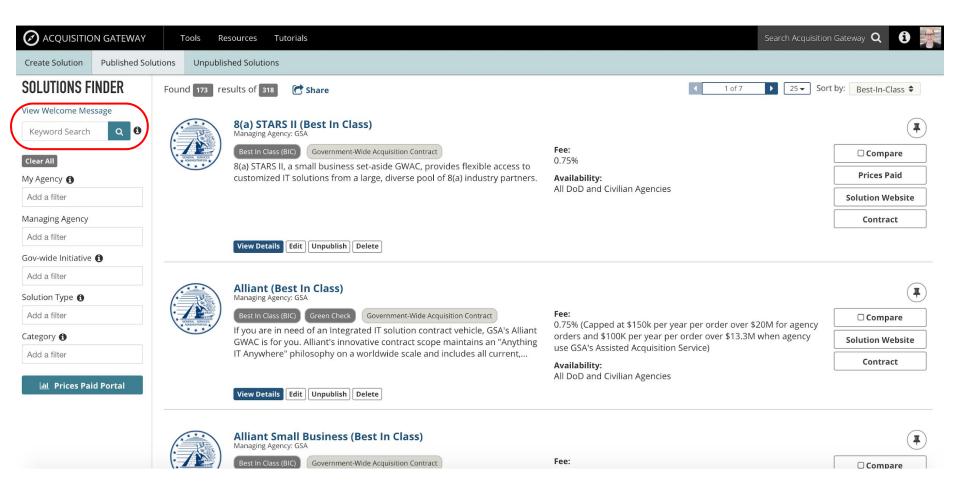
Links to solution websites and points of contact

Export results to *.CSV

Pin and save your results for future reference or save to a project in Project Center

Conduct Market Research: Solutions Finder





Conduct Market Research: Solutions Finder

Acquisition Gateway

ACQUISITION GATEWAY

Tools Resources Tutorials

Solutions Finder - Compare Compare

Solution Name	Alliant (Best In Class)	DLA Energy (Best In Class-Mandatory)	Generic Pharmaceuticals (Best In Class)	HCaTS: Human Capital and Training Solutions (Best In Class)	
Managing Agency	General Services Administration	Defense Logistics Agency	Veteran's Affairs	Office of Personnel Mgmt	
Description More -	If you are in need of an Integrated IT solution contract vehicle, GSA's Alliant GWAC is for you. Alliant's innovative contract scope maintains	DLA Energy provides the Department of Defense and other government agencies with comprehensive energy solutions in the most effective and efficient manner possible. To do so, DLA Energy manages energy-related products and services	(These IDIQ-Requirement Contracts are jointly managed by VA and DoD) The goal of the Joint National Contracts for drugs and	The Human Capital and Training Solution (HCaTS) contract is the result of a partnership between The U.S. Office of Personnel Management (OPM) and the General Services Administration (GSA). The initiative	
Solution Types	Government-Wide Acquisition Contract	Mandatory Source	Indefinite Delivery/Indefinite Quantity	Indefinite Delivery/Indefinite Quantity	
Gov-Wide Initiatives	Best In Class (BIC), Green Check	Best In Class (BIC)	Best In Class (BIC)	Best In Class (BIC)	
Fee Info	0.75% (Capped at \$150k per year per order over \$20M for agency orders and \$100K per year per order over \$13.3M when agency use GSA's Assisted Acquisition Service)	Fuel is sold at cost plus a cost recovery rate, contact POC for additional info. For pricing information, visit: https://go.usa.gov/xRKMq	Contact POC for fee information	0.75%	
Expiration Date	4/2009 to 4/2014, with one five-year option from 4/2014 to 4/30/19. Task Order performance can be performed up to 4/30/24.	N/A	Contact POC for expiration information	May 16, 2026	
Point of contact	Customer Support Center - ITCSC@gsa.gov 855-482-4348 Client Support - Mimi Bruce, mimi.bruce@gsa.gov (510) 292-5836	DLA Customer Interaction Center: • DSN 661-7766 • 1-877-DLA-CALL	POC: NCS Help Desk, HelpDesk.AMMHINNCS@va.gov Erika Moreno, Senior Contract Specialist: Erika.moreno2@va.gov Phone: 708-786- 4934	Email: hcats@gsa.gov Email: Maggie.Lenart@opm.gov Email: sbhcats@gsa.gov">sbhcats@gsa.gov Email: Monique.Davis@opm.gov">Monique.Davis@opm.gov	

Search Acquisition Gateway Q

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Conduct Market Research: Solutions Finder



ACQUISITION GATEWAY	Tools Re	sources Tutorials	Search /	Acquisition Gateway Q
Create Solution Published Solut	tions Unpublis	hed Solutions		
SOLUTIONS FINDER View Welcome Message Keyword Search Q 3 Clear All My Agency 3	Found 41 res	In Class (BIC) Government-Wide Acquisition Contract 8(a) STARS II, a small business set-aside GWAC, provides flexible access to customized IT solutions from a large, diverse pool of 8(a) industry partners.	 ✓ 1 of 2 ✓ ✓<td>5 Sort by: Best-In-Class Compare Prices Paid Solution Website</td>	5 Sort by: Best-In-Class Compare Prices Paid Solution Website
Add a filter Managing Agency Add a filter		View Details Edit Unpublish Delete		Contract
Gov-wide Initiative () Best In Class (BIC) × Add a filter Solution Type () Add a filter		Alliant (Best In Class) Managing Agency: GSA Best In Class (BIC) Green Check Government-Wide Acquisition Contract If you are in need of an Integrated IT solution contract vehicle, GSA's Alliant GWAC is for you. Alliant's innovative contract scope maintains an "Anything IT Anywhere" philosophy on a worldwide scale and includes all current,	Fee: 0.75% (Capped at \$150k per year per order over \$20M for a orders and \$100K per year per order over \$13.3M when age use GSA's Assisted Acquisition Service) Availability: All DoD and Civilian Agencies	
Add a filter		View Details Edit Unpublish Delete Alliant Small Business (Best In Class) Managing Agency: GSA Best In Class (BIC) Government-Wide Acquisition Contract Provides IT solutions through performance of a broad range of services	Fee: 0.75% (Capped at \$100,000)	Compare

Provides IT solutions through performance of a broad range of services including integration of various technologies critical to the services being

Fee: 0.75% (Capped at \$100,000)	🗆 Compare
Availability:	Solution Website

Conduct Market Research: Prices Paid Portal





How much should we be paying?

See the actual prices paid for goods and (some) services

Filter by <u>department</u>, <u>award vehicle</u>, <u>vendor name</u>, <u>manufacturer</u> and <u>date range</u>

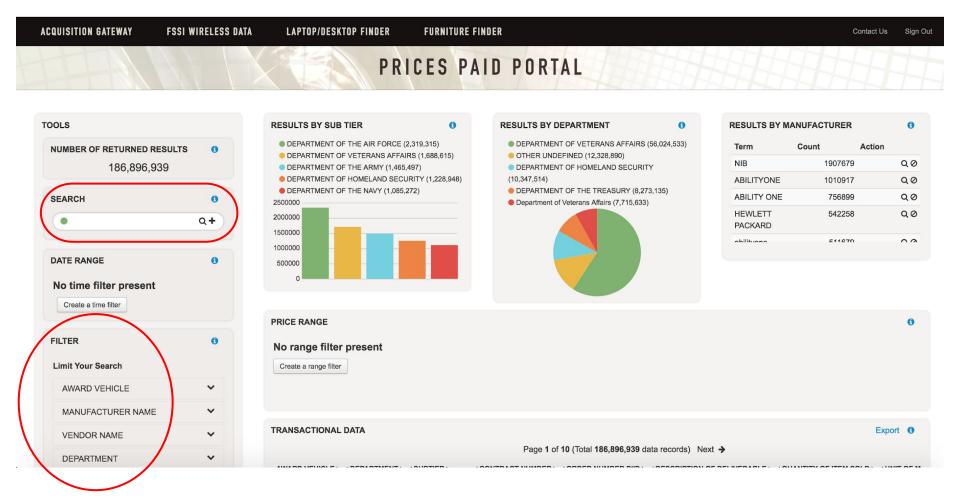
Do a text search across over 143 million records

For each record view transactional data details such as: price per unit, manufacturer parts number, UPC, DUNS, and <u>sub-tier agency</u>

Export the data as *.CSV, *.XML, or *.JSON file

Records go back to 2010 and are constantly being updated

Conduct Market Research: Prices Paid Portal



Conduct Market Research: CALC Tool



Where can I gauge how acceptable the potential labor rates offered by the RFPs are? Where can I go to develop an IGCE?

Search the actual hourly awarded ceiling labor rates by functional job names

See the 56k+ results for the average rate and view +/- 1 standard deviation

Filter by <u>education level</u>, <u>experience</u>, <u>work site</u>, <u>business</u> <u>size</u>, <u>SIN/Scheudle</u>, and <u>contract year</u>

Do a text search by exact match, contains words, or contains phrase

Export the data as *.CSV, and/or download the graph

Conduct Market Research: CALC Tool



An official website of the U.S. government



Search awarded ceiling rates for labor categories

Learn about CALC >

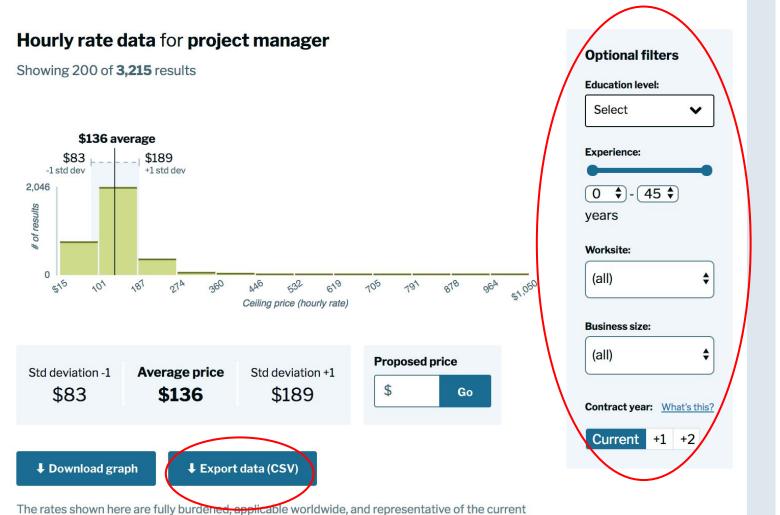
The Contract-Awarded Labor Category (CALC) tool helps federal contracting officers and others find awarded prices to use in negotiations for labor contracts. It offers ceiling prices, fully burdened costs, services data, and worldwide rates.

lore a	
	Search CALC
	Search labor categories in 13 contract vehicles 🔹
	Type a labor category Q Reset
	Exact match

This website is in beta.

Conduct Market Research: CALC Tool

Acquisition Gateway



The rates shown here are fully burdened, applicable worldwide, and representative of the currer fiscal year. This data represents rates awarded at the master contract level.





Where can I assemble all the components, documents, and project plan in one place to share with my team?

You can collect resources from across the Gateway apps and upload your own documents

Manage your acquisition research, documents, and timelines

Collect, upload, and link to Gateway research

Track milestones, tasks, and project information

Share your project with other team members to build your acquisition package collaboratively

ACQUISITION GATEWAY	Tools Resources Tutorials			Search Acquisition Gateway Q
PROJECT CENTER Hide Welcome Message Project List	The Project Center allows you to manage yo	- the place to manage your acquisition pack our acquisition research, documents, and timelines. You can co uisition package with your team! Watch this short <u>video</u> t o lear	llect resources from across the Gateway ap	ps and upload your own documents in one
Milestone Templates	Project List			
	• New Project			Sort by: Project Name
	Cloud Collaboration			
	Project Health On Schedule, Low Risk	Estimated Award 🚯 4/3/20 (441 days)	Completion % 0	Owner(s) Jamie Abidiwan-Lupo, Shari Shor
	Description: Cloud Colla	boration with CMS, DoD, HHS, and NIH		
	Court Security Officer Services			
	Project Health N/A: No value was provided.	Estimated Award 🚯 1/7/19 (-11 days)	Completion % 0	Owner(s) Lauren Morton
	Description: Find the be	est court security officer		
	Court Security Officer's (CSO) Pro	gram		ø
	Project Health N/A: No value was provided.	Estimated Award 🚯 1/7/19 (-11 days)	Completion % 8	Owner(s) Kelly Robinson

PROJECT CENTER	Back to Project List				
Project List 🔹		y Officer's (CSO) Progra	am		
Cloud Collaboration	Project Health N/A: No value was provided		Estimated Award ① 1/7/19 (-11 days)	Completion %	Owner(s) Kelly Robinson
Court Security Officer Services	NA. NO value was provided.		177719 (-11 uays)	0	Kelly Kobilison
Court Security Officer's (CSO) Program	Descriptio	 provide all necessary personnel (Officer's (CSO) Program. 	management, supervision, and administrat	tive support), and services to maintain the U	Inited States Marshals Service Court Secu
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JSPS Training	Provided				
Milestone Templates	4 O Not Provided	Evaluation Plan 🚯		Not Assigned	() () ()
	5 O Not	J&A (1)		Not Assigned	

ACQUISITION GATEWAY	Tools Resources	Tutorials					Search Acquisition	Gateway Q
PROJECT CENTER	Back to Project List							
Project List		curity Officer's	(CSO) Progra	am				
Cloud Collaboration	Project Health N/A: No value was pro	ovided		Estimated Award 🚯 1/7/19 (-11 days)		Completion %		Dwner(s) lly Robinson
Court Security Officer Services	No value was pr	ovided.		inni 9 (Fri days)		0	Kei	iy Kobinson
Court Security Officer's (CSO) Program Tyber Requirement	Des	cription: provide all n Officer's (CS		management, supervision, and administra	tive support), ar	d services to main	ntain the United States Marsh	als Service Court Secu
Sateway 101								Own
Gateway 101								
uman Capital Specialist - Sr.	N	lilestones	Acquisit	tion Details	Conten			Team
۲ Hardware Laptops								
andscaping Design Project fort Campbell	€ Content							
andscaping Design Project ort Campbell	Туре	Title †		Milestone/Task		Added	Contributor	Remove
leeting Example					•			
PS	血	BPA to include Interp	retation SOW	2. Complete Procurement Package	8	12/3/18	Kelly Robinson	8
15								
ecords Management								
ecords Management	R	Community Advice				12/3/18	Kelly Robinson	O
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Army BRAC

The contractor shall provide all planning, organization, guidance and execution, and management oversight (control) for the period of performance stated in the PWS. The contractor shall provide all the performance stated in the PWS. The contractor shall provide all the performance stated in the PWS.

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The overall objective of this Task Order is to stakeholders and personas.	inform IAE/CAP teams on how to use an Agile approach, sp	ecifically Scrum, to design, develop, architect, and implement large scale and complex enterp	rise systems across a multitude of
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Agile includes several different frameworks in its approach. For the purposes of this TO, the Agil

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A searchable archive of over 279k electronic Requests for Quote (RFQ) /Proposal (RFP) submitted to eBuy Open

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INFO

Welcome

GSA's eBuy-Open, is a web platform that provides access to all electronic Requests for Quote (RFQ) /Proposal (RFP) submitted through the GSA eBuy system from FY14 forward. A variety of data filtering, formatting and reporting features are available to analyze the data. Click here for more information.

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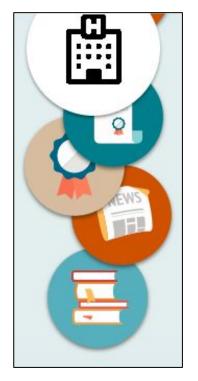
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Kelly Robinson		our Best-in-Class list which includes definitions of OMB's spend under management tiers o supply Requisition Channel, the COMSATCOM Program, NITAAC CIO-SP3, and 8(a) STARS I	l	age. FY19 additions to the list of
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All articles are prefiltered in one place with comments and last viewed

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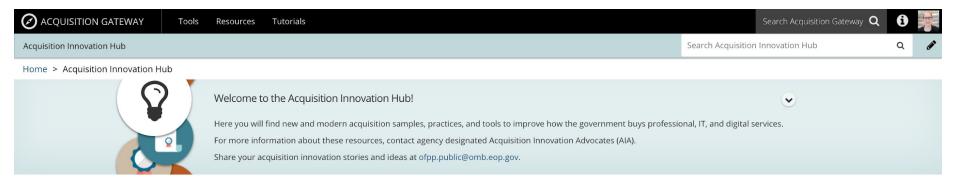
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