

FEDERAL ACQUISITION INSTITUTE



Lifting the Curtain - Past Performance Acquisition Seminar

Gene Zapfel

President, Koniag Services, Inc. (KSI)
President, Arlluk Technology Solutions, LLC

Gene Zapfel joined Koniag Services, Inc. (KSI) in 2016 and is fully responsible for driving the advancement of the KSI mission and objectives. He leads all aspects of delivering information technology and services for client success, revenue, profitability and growth of KSI.

Gene is also President of Arlluk Technology Solutions, LLC. Arlluk is a new member of the Koniag Family of Companies focusing on Application Development and O&M in Health markets. This small disadvantaged business will be applying for a Small Business Administration 8(a) certification during the summer of 2016.

Gene held executive positions at Unisys Federal Systems and Booz Allen Hamilton focusing on revenue growth and management within the Government IT sector in Civilian, Defense, and Intelligence markets. Prior to joining KSI, he held executive positions in both large and small organizations where he expanded customer bases by driving new services and solutions into new and existing markets. He has built several new business units from the ground up and has established multiple self-sustaining organizations.

With over 25 years of P&L management, Gene is an expert in managing complex organizations. He has extensive experience in strategy development and implementation, financial management, business operations, and solution development and delivery of information technology services.