

# FEDERAL ACQUISITION INSTITUTE



## Category Management and the Acquisition Gateway: The Future of Federal Acquisitions

### Acquisition Seminar

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Laura Stanton was named Assistant Commissioner of the Office of Strategy Management in April 2016, where she directs the Federal Acquisition Service's strategic business planning, performance management, category management, Federal Strategic Sourcing Initiative, and Acquisition Gateway adoption. She plays an integral role in creating and executing a FAS strategic vision that aims to position itself as the Government Acquisition Marketplace. She facilitates collaboration among FAS business units and champions business process design and change management efforts that achieve mission results and organization transformation. Additionally, she is leading the evolution of category management at FAS, which is providing acquisition expertise to improve spend management for federal agencies. Along with this work, she is coordinating with the Category Management Leadership Council and the Office of Federal Procurement Policy to implement category management government-wide.

Previously, Laura led the IT strategy and creation of digital and shared services tools designed to empower greater sharing of information, data and user-contributed expertise and to drive the government to act as one acquisition community. She was responsible for and continues to oversee the development of the [Acquisition Gateway](#), an innovative federal acquisition workspace that enables category management and reduces contract duplication and price variability. She was named a recipient of the 2015 Federal 100 Awards, which are presented to government, industry and academic leaders who have played pivotal roles that affect how the federal government acquires, develops and manages IT.

Laura established and led the Continuous Process Improvement program for FAS, generating \$20M in savings through process efficiency projects and initiatives and driving the organizational foundation to enable business process transformation. Other leadership positions include 2005 ACT/IAC Voyager class, 2010 Government Vice-Chair of Voyagers, and a member of the Young AFCEA Government Advisory Council.

Laura received her Bachelor of Arts from Smith College and a Masters of Public Policy from Georgetown University. Her thesis on broadband adoption was published by the IEEE, the world's largest professional association for the advancement of technology.

