

# FEDERAL ACQUISITION INSTITUTE



## **Lifting the Curtain - Past Performance Acquisition Seminar**

### ***Mitzi Mead***

CEO and Co-Founder  
Accela Consulting

Ms. Mead is the CEO and Co-Founder of Accela Consulting. Accela was founded in 2007 and is a HUBZone and woman owned small business that provides business development and IT services to the Federal marketplace.

Ms. Mead has over 30 years of business experience. Prior to running a successful small business, she held progressively more senior management and business development positions at both large and small companies in this industry. She has experience with both product and services sectors and knows the challenges both face. She is an executive who understands what it takes to be successful in this challenging and competitive environment.

Ms. Mead is an active member of the Washington area Federal information technology community. She was recently elected as the Executive Vice Chair of the Industry Advisory Council's (IAC) executive committee (EC). From 2012 – 2016 she served as the IAC Vice Chair at Large in charge of Professional Development. From 2008 - 2010 she served as the IAC Fellows Chair. She was the Industry Chair of the 2004 and 2005 IAC Partners Programs and the Vice Chair in 2003. She is an alumna of the IAC Partners Class of 2001.

In 2002, she received a Federal 100 award for her commitment to the Federal IT community as well as the IAC Individual Contributor of the Year award. She served on the Association for Federal information Resource Management (AFFIRM) board from 2005 – 2013.

She graduated from Virginia Tech with an Industrial Engineering and Operations Research degree and has an MBA in Marketing from George Washington University.